

Unit-1

CONSIGNMENT

Consignment accounting is a type of business arrangement in which one person send goods to another person for sale on his behalf and the person who sends goods is called consignor and another person who receives the goods is called consignee, where consignee sells the goods on behalf of consignor on consideration of certain percentage on sale.

Features:

1. **Two Parties:** Consignment accounting mainly involves two party's consignor and consignee.
2. **Transfer of Procession:** Procession of goods transferred from consignor to consignee.
3. **Agreement:** There is a pre-agreement between the consignor and consignee for terms and conditions of the consignment.
4. **No Transfer of Ownership:** The ownership of goods remains in the hands of the consignor until the consignee sells it. The only procession of goods is transferred to a consignee.
5. **Re-Conciliation:** At the end of the year or periodic intervals consignor sends Pro-forma invoice while consignee sends account sale details and both reconcile their accounts
6. **Separate Accounting:** There is independent accounting done of consignment account in the books of consignor and consignee. Both prepare consignment account and record the journal entries of goods through consignment account only.

Terms used in consignment a/cs

Consignor: It is the person that sends goods.

Consignee: The person who receives the goods is called the consignee.

Consignment: Consignment is a business arrangement through which the consignor sends goods to the consignee for sale.

Consignment Agreement: It is legally written communication between the consignor and consignee, which defines the terms and conditions of the consignment.

Pro-Forma Invoice: When the consignor sends goods to the consignee, he also forwards statements showing details of goods such as quantity, price, etc. and that statement is called the Pro-forma invoice.

Non- Recurring Expenses: Expenses that are incurred by the consignor to dispatch the goods from his place to place of the consignee are called non-recurring expenses. These expenses are added to the cost of goods.

Recurring Expenses: The consignee incurs these expenses after the goods reached his place. These expenses are of maintenance of goods type's expenses.

Commission: Commission is the reward/ consideration for the sale of goods on behalf of the consignor. It is as per the consignment agreement.

Account Sale: It is the statement forwarded by the consignee to consignor showing details of goods sold, amounts received, expenses incurred, a commission charged, advance payment and balance due and stock in hand, etc.

| Advantages

- **Increase in Business Exposure:** Due to consignment sales increase, thereby increase in business exposure. It is a cost-effective method to expand the business.
- **Lower Inventory Cost:** Less inventory holding costs for the consignor;
- **Incentives to Consignee:** When consignee sells on behalf of the consignor, the former receives a commission and other incentives.
- **Business Growth:** Consignment benefits both consignor and consignee. Consignor gets lower inventory bearing cost, and consignee without investment earns the commission by selling on behalf of the consignor.

Disadvantages

- **Lower Profit Margin:** Due to consignment, the consignor has to pay commission to the consignee, thereby resulting in a lower profit margin in the hands of the consignor.
- **Negligence by Consignee:** Consignee's negligence may create the problem.
- **Risk of Goods Damaged:** There is a high risk of goods damaged at the consignee's place or during transport, especially perishable goods.
- **High Charges:** Sometimes, there are high maintenance charges of goods to be borne by consignee and high shipping or conveyance charges to be borne by consignor. This is the place of the consignee, and the consignor is far away from each other.

Commission

There are **three** types of commission payable to consignee on sale of the goods –

- **Simple Commission** – This is usually a fixed percentage on the total sale, calculated as per mutually agreed terms.
- **Over-riding Commission** – In case of an extra-ordinary sale of the goods, some specific amount is payable to consignee in the form of an incentive is called overriding commission. Over-riding commission is also calculated on the total sales.
- **Del-credere Commission** – “An agreement by which an agent or factor, in consideration of an additional premium or commission (called a del credere commission), engages, when he sells goods on credit, to insure, warrant, or guarantee to his principal the solvency of the purchaser, the engagement of the factor being to

pay the debt himself if it is not punctually discharged by the buyer when it becomes due.”

Valuation of unsold Consignment

Valuation of unsold stock will be done like a closing stock of a Trading concern and should be valued at the cost or the market price whichever is low. This stock will be valued at –

- Proportionate cost price and
- Proportionate direct expenses.

Here, proportionate direct expenses mean — all expenses incurred by the consignor and the expenses of consignee, which are incurred by him till the goods reach the warehouse.

Invoicing Goods higher than Cost

Under this method, goods are charged at the cost + profit and the pro-forma invoice also shows this higher price of such goods. To know the actual profit, at the end of an accounting period, consignment account will be credited with excess price so charged. Value of the stock will also be adjusted to the extent of profit element. Main reason to adopt this policy by consignor is –

- To hide actual profit from consignee.
- Valuation of a stock at the consignor’s warehouse is comparatively easy in this case.
- In this case, consignor usually directs consignee to sale goods on invoice price only. It prevents different sale price to different customers.

Loss of Goods

There may be two types of losses as explained below –

Normal Loss – Normal loss may occur due to inherent characteristics of goods like evaporation, drying up of goods, etc. It is not separately shown in the consignment account, but included in the cost of goods sold and the closing stock by inflating the rate per unit. To calculate the value of unsold stock, following formula is used.

$$\text{Value of closing stock} = \frac{\text{Total value of goods sent} \times \text{Net quantity received by consignee} \times \text{Unsold quantity}}{\text{Net quantity received}}$$

$$\text{Net quantity received} = \frac{\text{Goods consigned quantity} - \text{Normal loss quantity}}{\text{Goods consigned quantity} - \text{Normal loss quantity}}$$

Abnormal Loss – An abnormal loss may occur due to any accidental reason. It is credited to the consignment account to calculate actual profitability. Valuation of closing stock is done on the same basis as explained earlier i.e. proportionate cost + proportionate direct expenses.

Abnormal Loss and Insurance

If, there is an insurance policy in respect of the consigned goods; following entries will be passed in the books of a consignor –

Sr.No.	In the Books of Consignor	In the Books of Consignee
1	<p>Payment of Insurance Premium</p> <p>(a) If insurance premium is paid by the consignor, then cash will be credited.</p> <p>(b) If Insurance premium is paid by the consignee, then consignee's A/c will be credited.</p>	<p>Consignment A/cDr</p> <p>To Cash A/c</p> <p>Or</p> <p>To Consignee A/c</p> <p>(Being Insurance premium paid)</p>
2	<p>At the time of Abnormal Loss</p>	<p>Abnormal Loss A/cDr</p> <p>To Consignment A/c</p> <p>(Being Loss Incurred)</p>
3	<p>Acceptance of Claim by Insurance Company</p>	<p>Insurance Company (Name of the insurer) A/cDr</p> <p>To Abnormal Loss A/c</p> <p>(Being claim admitted)</p>
4	<p>On receipt of Claim</p>	<p>Bank A/cDr</p> <p>To Insurance Company A/c</p> <p>(Being amount of claim received)</p>
5	<p>In Case of Loss</p>	<p>Profit & Loss A/cDr</p> <p>To Abnormal Loss A/c</p> <p>(Being amount of Abnormal Loss transferred)</p>

Summary of Accounting Entries

Following Accounting Entries (Except for Loss) will be done in the books of consignor and consignee for transactions related to the consignment –

Sr.No.	In the Books of Consignor	In the Books of Consignee
1	<p>When goods are sent to the consignee</p>	<p>No need to do any Entry in this case</p>

	<p>Consignment A/cDr To Goods Sent on Consignment A/c (Being Goods Sent on Consignment)</p>	
2	<p>Expenses Incurred by Consignor Consignment A/cDr To Cash/Bank A/c (Being Expenses incurred on consignment)</p>	Not Applicable
3	<p>Advance given by consignee Cash/Bank A/cDr To Consignee's A/c (Being advance received from consignee)</p>	<p>Consigner A/cDr To Bank/Cash A/c (Being Advance amount paid to Consignor)</p>
4	<p>Expenses Incurred by Consignee Consignment A/cDr To Consignee's A/c (Being Expenses incurred by consignee)</p>	<p>Consigner A/cDr To Bank/Cash A/c (Being Expenses incurred on goods received on consignment)</p>
5	<p>Sale by Consignee Consignee's A/cDr To Consignment A/c (Being Expenses incurred by consignee)</p>	<p>Cash (for cash sale) A/cDr Debtors (for Credit Sale) A/c Dr To Consignor A/c (Being goods sold)</p>
6	<p>Commission to Consignee Consignment A/cDr To Consignee's A/c (Being Commission on sale due to consignee)</p>	<p>Consigner A/cDr To Commission A/c (Being Commission earned)</p>
7	<p>Remittance from Consignee Cash/Bank A/cDr To Consignee's A/c (Being due amount received from consignee)</p>	<p>Consigner A/cDr To Bank/Cash A/c (Being Balance due Payment made to consignor)</p>

8	<p>Entry for Profit on Consignment</p> <p>Profit & Loss A/cDr To Consignment A/c (Being Profit earned on consignment)</p>	Not Applicable
9	<p>Loss on Consignment</p> <p>Consignment A/cDr To Profit & Loss A/c (Being Loss incurred on Consignment transferred to the profit & Loss Account)</p>	Not Applicable

Note – The goods sent on consignment account will be closed by transferring balance into the Purchase account or the Trading account.

UNIT-2

SINGLE ENTRY SYSTEM

Introduction: Single Entry System is the oldest and most straightforward method of keeping records of financial transactions which does not exactly follow the principles of double entry system. They only maintain essential records. Under this method usually the personal accounts of the debtors and creditors are maintained and impersonal accounts may not be maintained in the books of accounts.

A single entry is a method in which each transaction is recorded only once. In other words, only one account is given debit or credit for each transaction. It is an incomplete double entry system, which does not give the complete picture of every transaction and thus it is also called accounts from incomplete records. There are two types of single entry:

Pure Single Entry System: In this method, only the personal accounts are maintained and there is no information present, concerning the sales and purchases, cash in hand, and bank balance.

Simple Single Entry System: In a simple single entry system, cash book is maintained along with the personal accounts .

Quasi Single Entry System: In this system, subsidiary books such as sales book, purchases book, bills receivable book and bills payable book are maintained in addition to cash book and personal accounts.

Single Entry System is simple and easy to maintain as it does not need any professional accountant to keep the records up to date. And so this system is quite helpful for small businesses and trades operated solely by individuals. Further, the system is quite economical.

Definition of Single Entry system

According to R.N. Carter, Single Entry cannot be termed as a system, and it is not based on any scientific system like Double Entry System. For this purpose, Single Entry is now-a-days known as preparation of accounts from incomplete records.

Characteristics of Single Entry System

1. **Suitability:** The system is appropriate for small businesses, like sole proprietorship business and partnership firms, as they maintain records of cash and credit transactions only.
2. **Profit or Loss:** Profit earned or loss sustained is estimated, out of the information available and so exact profits are not ascertained.
3. **Maintenance of Cash Book:** Cash Book is prepared and maintained, in which both business and personal transactions are included.
4. **Personal Accounts:** Only personal accounts are created and maintained, whereas the real and nominal accounts are not given due weight, in this system.

5. Final Accounts: In Single Entry System, it is quite difficult to prepare final accounts, due to unavailability of nominal and real accounts

Advantages of Single Entry System:

- (i) Since this system is very simple, anyone can maintain it without any adequate knowledge of accounting.
- (ii) Limited accounts are to be opened under this system since the transactions relating to personal accounts are recognized only and not the Real and Nominal accounts.
- (iii) Since the number of books is limited, expenses related to the keeping of records are also very nominal.
- (iv) In the case of accounting for an event, i.e., household, social and festival etc., it is very helpful

Disadvantages of Single Entry System:

- (i) Arithmetical accuracy of the books of account is not possible since the Trial Balance cannot be prepared under this system.
- (ii) It is also not possible to ascertain the correct amount of profit or loss of the firm i.e., results from operation since the nominal accounts are not maintained under this system.
- (iii) Similarly, Balance Sheet cannot be prepared since the real accounts are not recognized. Therefore, the real financial position cannot be known at the end of the accounting period.
- (iv) As arithmetical accuracy is not possible, possibility of committing fraud or manipulation is greater in comparison with Double Entry System.
- (v) Any statistical information relating to the business or the comparison between the two firms or the interim accounts etc., which help the management to take decision or to formulate policy in future is not possible under this system.
- (vi) Income-tax authorities, Bank etc. do not recognize single entry

system. **Key Differences between Single Entry System and Double**

Entry System

Single entry system	Double entry system
In single entry system only one aspect of a transaction is recorded, i.e. either debit or credit.	Double Entry System is a system of keeping records of both the aspects of a transaction.
Single Entry Transaction is simple and easy.	Double Entry System is complex as well as it requires expertise in accounting for maintaining records.
The Single Entry system is best suited for small enterprises	Big organizations prefer Double Entry System.

In single entry system, incomplete records are maintained	In double entry system complete record of transactions are maintained
In this system is very hard to identify the error in the books.	In this system it is easy to identify the error in the books.
It is not accepted by the taxation department.	It is accepted by the taxation department
Frauds and embezzlement cannot be located in single entry system	Frauds and embezzlement are easy to identify in double entry system

Method of Ascertainment of Profit

There are two methods of ascertaining profit or loss under single entry system.

1. Conversion method
2. Statement of Affairs Method/ Increase in Net Worth Method/Comparison Method

Conversion method: The Conversion Method of Single Entry System is a more scientific way of preparation of Final Accounts from Incomplete Records. It is also called the Transaction Approach. The process of collecting, computing and recording missing information along with the available date in the incomplete books of a business is called Conversion Method. Once the books are converted all future transaction can be recorded as per Double entry system.

Statement of Affairs Method: Under this method, a trader can ascertain his profit or loss for a particular period by **comparing the capital at the beginning of the period with the capital at the end of the period.**

For this purpose two comparative **Statement of Affairs** are prepared, one giving the capital at the commencement and other at the end of the period. *Capital in both cases is being represented by Net Worth i.e. excess of Assets over Liabilities.* Although a Statement of Affairs shows a collection of assets and liabilities, it cannot be

called a Balance Sheet. This is because the values of such assets and liabilities are not taken from ledger accounts but are estimates made by the owner of the business

The balancing figure of the statement of affairs on a particular

date = Total Assets – Total Liabilities

= Capital as on that date

BASIS FOR

Comparison method

Performa of Statement of Affairs

Statement of Affairs as at

Liabilities	Amount	Assets	Amount
Bills Payable	xxxxx	Land and Building	xxxx
Creditors	xxxxx	Plant and Machinery	xxxx
Outstanding Expenses	xxxxx	Furniture	xxxx
Income received in advance	xxxxx	Stock	xxxx
Capital (balancing figure)	xxxxx	Debtors/Bills Receivable	xxxx
		Cash and Bank	xxxx
		Prepaid Expenses	xxxx
		Accrued Income	xxxx
Total	XXXXXX	Total	XXXXXX

Steps:

- Determine the Opening Capital by preparing the Statement of Affairs at the beginning of the year.
 - Determine the Closing Capital by preparing the statement of affairs at the end of the year.
 - Add drawings made by the proprietor to the closing capital during the year.
 - Deduct the additional capital introduced by the owner during the year.
- Find out the Profit or Loss by deduction the opening capital from the adjusted closing capital.
 - If the adjusted closing capital exceeds the opening capital, it represents profit and vice versa.

versa. **Ascertainment of profit under single entry system:**

Statement of affairs is a statement of all assets and liabilities as on a particular date. The difference between the two sides is regarded as capital-balancing figure. It is based on the equation $\text{Capital} = \text{Assets} - \text{Liabilities}$.

Statement showing the profit or loss made during the period

Capital at the end of the period	xxxxxx
Add : Drawing made during the period	XXXX

	XXXX
Less: Capital at the beginning of the period	XXXX

Profit or loss made during the year	XXXX

UNIT-3

NON TRADING CONCERN

The non-trading concerns are the organizations which are established with a view to provide services to the society and not to make profits. The examples of such organization are sports, club, school, hospitals, temples etc.

INTRODUCTION TO NON-TRADING CONCERN

The non-trading concerns are the organizations which are established with a view to provide services to the society and not to make profits. The examples of such organization are sports, club, school, hospitals, temples, etc. Though, they are not established with a view to earn profit but still it needs to maintain a set of accounting books in order to avoid misappropriation of funds. The main purpose of non-trading concern is to provide necessary services to its members and society through welfare activities. So, their main objective is not to earn profit.

Non-profit organizations can be defined as, "An entity whose prime motive is to provide services to the society and not to make a profit." This organization prepares financial statement so that all the legal requirement can be fulfilled.

Features of Non-profit Organization

- It provides service to a certain group or the public at large.
- They are governed by the public or its members.
- The main source of their incomes is subscriptions, grants, donations, etc.
- Fund based items are credited to the capital fund or the general fund.
- Profit and loss derived from income and expenditure a/c is adjusted to capital fund in the balance sheet.

Important terminologies of non-profit organization

Subscription

Subscription is the amount paid by the members of the organization periodically. Subscription is the main source of income for non-profit organization. It is created in receipt side of receipt and payment and in income side of income and expenditure account. It is also called membership fee. The subscription received in receipt and payment account is shown for an irrespective period but in income and expenditure account is shown only for a current year.

For example:

A sports club received Rs.30000 subscription for the year 2009 of which Rs.3000 relate to the year 2008 and Rs.2000 to the year 2010 and at the end 2009 subscription still to be received Rs. 10000. The subscription for current year will be calculated as follows:

Solution:

Subscription received during the year 2009: 30000
 (-) Subscription o/c for 2008: 3000
 (-) Advance subscription for 2010: 2000
 (+) O/S Subscription for 2009: 10000
 Income from subscription for the year 2009: 35000

The above amount of subscription is shown in subscription a/c as below:

Subscription a/c

Particulars	Amount	Particulars
To O/S subscription 2008	3000	By cash (Subs. Received during the year)
To advance subscription for 2010	2000	By O/S subscription for 2009
To Income & Expenditure	35000	
	40000	

Income and expenditure a/c

Expenditure	Amount	Income
		By subscription a/c

Entrance fee

Entrance fee is the amount paid by the new members at the time of joining the club. It is also called admission fee. When the entrance fee is received regularly every year then it is treated as income. When the entrance fee is received once for all then it is treated as capital.

Treatment of entrance fee:

The following are the different cases for the treatment of the entrance fee for the preparation of final account of non-profit organization.

Case I: During the year 2053, entrance fee received Rs.500000. The organization treats the entrance fee as a revenue receipt.

Income & Expenditure a/c

Expenditure	Amount	Income
		By entrance fee

Case II: During the year 2065 entrance fee received Rs. 500000. The organization treats entrance fee as a capital receipt.

Balance Sheet

Liabilities	Amount	Assets
Entrance fee	500000	

Case III: During the year 2068, entrance fee received Rs. 500000. The organization treats of entrance fee as a revenue receipt and the rest as capital receipt.

Income & Expenditure a/c

Expenditure	Amount	Income
		By entrance fee

Balance Sheet

Liabilities	Amount	Assets
Entrance fee	375000	

Legacy

Legacy is the amount given as per will of the deceased person. If it appears on the receipt and payment account, then it is treated as capital receipt and shown on the liabilities side of balance sheet. If the amount of legacy is nominal, then it may be treated as income and shown on the income side of income & expenditure.

Life membership fee

Life membership fee is the fee paid for the whole life in a lump sum instead of regular payment for the subscription by the members. It is a capital receipt and shown on the liabilities side of balance sheet.

Endowment fund

According to **Eric L. Kohler**, "It is a fund arising from a bequest or gift, the income of which is devoted to a specific purpose." It is a capital receipt and shown on the liabilities side of balance sheet.

Grants

A grant is an amount provided by the government or public for the institution. It may be provided in cash or in kinds. Grants may be of following two types:

1. **Operating Grants:** Some institutions like school, college, hospital, clubs, etc. depends on a grant for their operation. It is provided to meet their operating expenses. It is a revenue receipt and treated as income of the institutions.
2. **Development Grants:** It is provided to meet the specific purpose. The amount received is utilized for the same purpose. It is a capital item and treated as a liability in the balance sheet.

Donations

The donation is the gift given by an organization or a person in the form of cash and property. It appears on the receipt side of receipt and payment account. Donation may be classified as below:

1. **Specific donation:** Specific donation is the donation received for a specific purpose. It is a capital item and treated as a liability in the balance sheet irrespective of amount big or small.

2. **General donation:** General donation is the donation received for general purpose. It is revenue receipts and treated as income in the income & expenditure a/c.

Sale of Fixed Assets

It is a capital receipt and should be deducted from the assets concerned in the balance sheet, and hence it should not be treated as income. However, profit or loss made from the sale of these assets can be treated as income (profit) & expenditure (loss).

Honorarium

An honorarium is the amount paid to the person for their volunteer's service but who are not the employees of the organization. For e.g. amount paid to the visiting professors, guest artist, etc.

Financial Statements of non-profit organization consists the following statements:

- Receipt and Payment account
- Income and Expenditure account
- Balance Sheet

Receipts & payments a/c:

Receipt and payment account functions as a summary of cash payments and receipts of an organisation during an accounting period. It provides a picture of the cash position of a Not-for-Profit organisation. It does not differentiate between the receipts and payments, whether they are of capital or revenue in nature and records all cash and bank transactions of both capital and revenue nature.

Receipt and payment account does not include any non-cash transactions such as depreciation. The Receipt and payment account is prepared at the end of an accounting period.

Features of Receipt and Payment Account

Below mentioned are some of the features of Receipt and Payment Account :

1. It does not include any transactions that are not cash or bank items.
2. It shows all cash payments and receipts without making any difference between capital and revenue
3. Receipt and Payment Account starts with the opening balance of cash and bank and ends with ending balance of cash and bank
4. It is prepared on the last day of the accounting period of the business organisation.
5. All cash and cheque receipts are recorded in the debit side while all cash and cheque payments are recorded on the credit side.

Receipts and Payments Account
for the period ending on

<i>Dr.</i>			<i>Cr.</i>
<i>Receipts</i>	<i>Rs.</i>	<i>Payments</i>	<i>Rs.</i>
To Balance b/d :		By Balance b/d (Bank overdraft)	xxx
Cash	xxx	By Annual Sports Expenses	xxx
Bank	xxx	By Salaries & Wages	xxx
To Subscription :		By Rent, Rates & Taxes	xxx
for previous year	xxx	By Insurance	xxx
for current year	xxx	By Furniture	xxx
for next year	xxx	By Sports Equipments	xxx
To Entrance Fees	xxx	By Books & Periodicals	xxx
To Donation for Building	xxx	By Audit Fees	xxx
To General Donations	xxx	By Printing & Stationery	xxx
To Life Membership Fees	xxx	By Honorarium	xxx
To Legacy	xxx	By Bank Charges	xxx
To Grant from Govt.	xxx	By Postage & Telegrams	xxx
To Contribution for	xxx	By Water & Electricity	xxx
Annual Dinner		By Conveyance & Travelling	xxx
To Rent	xxx	By Sundry Expenses	xxx
To Receipt on Annual Sports	xxx	By Annual Dinner Expenses	xxx
To Sale of Old Sports Materials	xxx	By 19% Investments	xxx
To Sale of Old Magazines	xxx	By Balance dd:	xxx
To Sundry Receipts	xxx	Cash	xxx
To Balance c/d (Bank overdraft)	xxx	Bank	xxx
	xxx		xxx

INCOME AND EXPENDITURE A/C

The income and expenditure account is prepared by the non-trading entities to determine surplus or deficit of income over expenditures for a particular time frame. The accumulated or accrual concept of accounting is rigidly pursued while preparing income and expenditure a/c of non-trading concerns. It is prepared as a portion of final accounts of non-trading entities and is equal to the profit and loss account outlined by for-profit business entities.

Features of Income and Expenditure Account

Below mentioned are the characteristic features of Income and Expenditure Account :

- Income and expenditure account presented by non-trading entities are much like the profit and loss a/c presented by trading entities.
- It is prepared by stringently following the fundamentals of the double-entry system of bookkeeping or accounting.
- It is always prepared during the end of the period which normally comprises of 1 year.
- It decides the surplus or deficit of income over expends of the non-trading entities for the particular year.
- The surplus or deficit from the income and expenditure account is moved to the capital fund a/c.

- The Income and expenditure account of only revenue nature are incorporated in this account. Any income and expenditure of capital nature are not comprehended.
- It is prepared by accountants chosen by the enterprise's management and is audited by an independent auditor.
- It does not begin with the opening balance, and it follows back the incomes received and expenditures incurred by the non-trading entities during the financial year.
- The accumulated or accrual concept of accounting is rigidly pursued when it is prepared.

INCOME AND EXPENDITURE ACCOUNT			
<i>for the year ended</i>			
Dr.			Cr.
Expenditure	₹	Income	₹
To Consumable Materials	xxx	By Subscriptions	xxx
To Honorarium	xxx	By Grants Received	xxx
To Salary and Wages	xxx	<i>(for General Purposes)</i>	
To Repairs	xxx	By Entrance Fees	xxx
To Expenses Paid on Specific Show	xxx	<i>(To the extent not capitalized)</i>	
<i>(Any cultural events)</i>	xxx	By General Donations	xxx
To Entertainment Expenses	xxx	By Interest on deposits	xxx
To Printing and Stationery	xxx	By Dividends	xxx
To News Papers and Periodicals	xxx	By Collection for Specific Show	xxx
To Postage	xxx	<i>(Any Cultural events)</i>	
To Upkeep of Lawns	xxx	By Profit on Sale of Fixed Assets	xxx
To Rent	xxx	By Locker's Rent	xxx
To Municipal Taxes	xxx	By Cloak Room Rent Received	xxx
To Insurance	xxx	By Hall Rent Received	xxx
To Loss on sale of Fixed Asset	xxx	By Receipts from Sale of	xxx
To Depreciation on Fixed Assets	xxx	Newspapers and Magazines	
To Audit Fees	xxx	By Miscellaneous Incomes	xxx
To Miscellaneous Expenses	xxx	By Deficit*	xxx
To Surplus *	xxx	<i>(Excess of Expenditure over</i>	
<i>(Excess of Income over Expenditure)</i>	xxx	<i>Income)</i>	xxx
	xxx		xxx

Balance Sheet

- It is a statement of assets & liabilities of the concern on a particular date. It shows the financial strength of the organisation
- Note: The excess of assets over liabilities is called as Capital (general) fund & is made up of surplus of income over expenditure & certain items which are capitalised. If the beginning or opening capital fund is not given , then the Balance Sheet at the beginning has to be prepared.

**NAME OF THE ORGANIZATION
BALANCE SHEET**

-----Date-----

Liabilities	S	Assets	S
Capital fund	XXXX	Building	XXXX
Add: Surplus	XXXX	Less: Depreciation	XXXX
	-----		-----
Subscription received in advance	XXXX	Furniture	XXXX
Outstanding wages	XXXX	Less: Depreciation	XXXX
Outstanding salaries	XXXX		-----
		Sports equipment	XXXX
		Less: Depreciation	XXXX

		Subscription receivable	XXXX
		Prepaid rent	XXXX
		Cash	XXXX

Total liabilities	XXXX	Total assets	XXXX

Introduction to Partnership

Partnership is an association of two or more individuals who agree to share the profits of a lawful business.

It is managed and carried on either by all or by any, or some of them acting for all.

The formation of partnership is easy and simple. Each member of such a group is individually known as '*partner*' and collectively the members are known as a '*partnership firm*'.

1. Two or More Persons:

Section 11 of Indian Partnership Act, 1932 provides that the maximum number of persons a firm can have is 10 in case of partnership firm carrying on a banking business. In case of partnership firm carrying on any other business the number of partners can be 20.

2. Agreement:

A partnership comes into being through an agreement between persons who are competent to enter into a contract (e.g. Minors, lunatics, insolvents etc. not eligible). The agreement may be oral, written or implied.

3. Lawful Business:

The aim of a partnership firm should be profit-making by conducting only lawful business activities. Partnership business should be as per the law of land. Association formed for conducting illegal actions like theft, black-marketing and smuggling cannot be called as partnership

4. Profit Sharing:

The main object of partnership is to make profit and share the profits as per the agreed ratio. If the partnership agreement does not include any clause on profit-sharing, then the partners share profit equally as per the rules of the Indian Partnership Act, 1932..

5. Principal-Agent Relationship:

Each partner acts in two capacities, i.e., he is both a principal and agent. As an agent, he can bind the other partners by his acts and as a principal; he is bound by

the acts of other partners. Each partner has a right to deal with outsiders in the capacity of the principal and to other partners, every partner is an agent.

6. Unlimited Liability:

In India, all partnership firms are general partnerships and the liability of every partner is unlimited i.e., all partners are collectively responsible for the payments of liabilities of the firm and even their personal property can be utilised for recovery of debts of the firm.

7. Joint Ownership:

Each partner is a joint owner of the property of the firm and hence, in the eyes of law the firm and the partners are considered to be one and the same. Partnership has no separate existence apart from the partners composing it.

8. Utmost Good Faith:

It means the trust and confidence of partners in each other. Each partner has to work in the best interest of the firm. He must strive to attain and maintain the good faith of his partners. The partner should not make any profit secretly and must disclose all the information which is directly or indirectly related to the business.

9. Non-Transferability of Interest:

A partner cannot, without the consent of other partners, transfer his interest in the firm to an outsider. There is a strict restriction on admission and retirement of any partner. Any changes concerning the partners are done as per the agreement, and or with the consent of all partners.

Absence of a Partnership Deed

In case partners do not adopt a partnership deed, the following rules will apply:

- a. The partners will share profits and losses equally.
- b. Partners will not get a salary.
- c. Interest on capital will not be payable.
- d. Drawings will not be chargeable with interest.
- e. Partners will get 6% p.a. interest on loans to the firm.

Profit and Loss Appropriation Account

Profits are an important part of a business so as its allocation. That is why the Profit and Loss Appropriation Account is an important part of an organization. Profit and Loss Appropriation Account is necessary for businesses, especially partnerships because they help to allocate the net of expenditures and incomes among the various partners. A firm prepares it after the preparation of profit and

loss account at the end of every Financial Year. It is prepared just like many other ledger accounts.

Format of Profit and Loss Appropriation Account

Profit and Loss Appropriation Account

Particulars	Amount	Particulars	Amount
To Net Loss transferred from P&L Account	XXXXXX	By Net Profit Transferred	XXXXXX
To Transfer of profit to Reserves		from the P&L Account	
To Salary to Partners, To Interest on Capital,	XXXXXX	By interest on drawing by	XXXXXX
To Commission to Partners	XXXXXX	the partners	
To interest on Partner's Loan	XXXXXX		
To profit t/s to partners' capital account	XXXXXX		
	XXXXXX		
	XXXXXX		
			XXXXXX

Drawings means the amount withdrawn by partners, in cash or in kind, for their personal use. Drawings are may be Out Of Profit or Out Of Capital. **Interest on Drawings** is calculated on Drawings Out of Profit. Interest on Drawings is income to the firm and an expense to the partners.

Treatment

• **If Partnership Deed is Silent :-** Interest on drawings is not charged from partners.

• **If Partnership Deed Provides :-** Interest on drawings is charged from partners.

• **Journal Entry: -**

Partner's Capital (or Current if Capital A/c is fixed) A/cs (individually)
.... Dr

To Profit and Loss Appropriation A/c

• **If date of withdrawal is not given: -** Interest on total drawings for the year is calculated for 6 months on the average basis.

• **If rate of interest is given without the word 'per annum': -** Interest is charged without considering time.

▪ **Beginning of the Month - 6 ½ Months**

▪ **End of the Month - 5 ½ Months**

▪ **Middle of the Month - 6 Months**

Capital Accounts (Fixed and Fluctuating)

A Capital Account is a general ledger account which shows some of the special transactions like proprietor's investment in his own business, the aggregate amount of earning, expenses of companies, etc. There are many more transactions which affect the Capital. Like: Interest on Capital, Interest on Drawings, Salaries to the Partners, Commission for the Partners, etc. These values are put in Profit and Loss Appropriation Account and at the same time credited or debited to their respective Capital Accounts.

Methods of Capital Account Creation

- Fluctuating Capital Account Method
- Fixed Capital Account Method

Fluctuating Capital Account Method

Firstly, fluctuate means anything having unpredictable ups and downs. Hence, under this method, the Capital of each Partner keeps on changing from time to time.

In a firm, there is a single account under the name "Capital" which shows all the necessary information about the different transactions related to the capital. It mostly starts with a credit amount of the capital invested by the partner in the initial

time of the business. All the adjustments leading to a decrease in the Capital are shown on the Debit side of the Capital Account. For example, Drawings by Partners and interest on drawings comes on the debit side of the Capital account. All the adjustments leading to an increase in the Capital are shown on the Credit side like salary to partners, commission, Profit for the year etc.

Partner's Capital Account

<i>Description</i>	<i>Amount</i>	<i>Description</i>	<i>Amount</i>
Balance b/d		Balance b/d	****
(In case of Debit opening balance)		(In case of Credit opening balance)	
Bank Account	****	Bank Account	****
(Permanent withdrawal of excess capital)		(Fresh capital introduced by partner)	
Drawing Account	****	Salary Account	****
Interest on Drawing Account	****	Interest on Capital Account	****
Profit and Loss Appropriation Account	****	Profit and Loss Appropriation Account	****
(For share of Loss)		(For share of profit)	
Balance c/d	****	Balance c/d	****
(In case when Credit closing balance)		(In case when Debit closing balance)	
Total	****	Total	****

Fixed Capital Account Method

Under this method, the firm prepares 2 accounts which show different transactions related to the capitals of the partners.

These two accounts are as follows:

(a) Fixed Capital Account

A firm prepares Fixed Account with very basic capital related transactions. Unlike the Capital account, under these repetitive capital related transactions does not affect the Capital balance. Like, Salary of employees, commission for employees, interest on capital, interest on drawings, etc.

The firm opens the account in the name of “Fixed Capital Account”. Initial Investment will appear on the credit side as the starting entry. Only 2 kinds of Capital related transactions can affect its balance

- (1) Addition of Capital
- (2) Permanent Withdrawal of Capital

Partner's Capital Account

<i>Description</i>	<i>Amount</i>	<i>Description</i>	<i>Amount</i>
Bank Account	****	Balance b/d	****
(Permanent withdrawal of excess capital)		(Capital contributed till last year)	
Balance c/d	****	Bank Account	****
(Balance of capital at the end of year)		(Fresh capital introduced by partner)	
Total	****	Total	****

(b) Current Account

It includes all the capital related transactions other than the initial investment of capital, addition of capital and withdrawal of capital. Hence, It mainly includes items such as :

1. Interest on Capital
2. Interest on Drawings
3. Salaries and other remuneration to employees
4. Commission to employees and even more.

Hence, by preparing this account, we can let the main capital of the business "fixed". As a result of which there is no fluctuation at all. Hence, the firm will be able to find out the exact reasons behind the change.

Partner's Current Account

<i>Description</i>	<i>Amount</i>	<i>Description</i>	<i>Amount</i>
Balance b/d	****	Balance b/d	****
(In case of Debit opening balance)		(In case of Credit opening balance)	
Drawing Account		Salary Account	****
Interest on Drawing Account		Interest on Capital Account	****
Profit and Loss Appropriation Account		Profit and Loss Appropriation Account	****
(For share of Loss)		(For share of profit)	
Balance c/d	****	Balance c/d	****
(In case when Credit closing balance)		(In case when Debit closing balance)	
Total	****	Total	****

ADMISSION OF A PARTNER:

Admission of a partner

When a firm requires additional capital or managerial help or both for the expansion of its business a new partner may be admitted to supplement its existing resources. According to the Partnership Act 1932, a new partner can be admitted into the firm only with the consent of all the existing partners unless otherwise agreed upon. With the admission of a new partner, the partnership firm is reconstituted and a new agreement is entered into to carry on the business of the firm

Whenever a new partner is admitted into the firm he acquires 2 rights. 1. the right to share in the Assets of the partnership & 2. the right to share in the profits of the business.

For the right to acquire share in the assets and profits of the partnership firm, the partner brings an agreed amount of capital either in cash or in kind. Moreover, in the case of an established firm which may be earning more profits than the normal rate of return on its capital the new partner is required to contribute some additional amount known as premium or goodwill. This is done primarily to compensate the existing partners for loss of their share in super profits of the firm. The term premium means payment that one has to make for the purpose of enjoying the fruits of another person's efforts.

Following are the other important points which require attention at the time of admission of a new partner:

1. New profit sharing ratio;
2. Sacrificing ratio;
3. Valuation and adjustment of goodwill;
4. Revaluation of assets and Reassessment of liabilities;
5. Distribution of accumulated profits (reserves); and
6. Adjustment of partners' capitals

Calculation of new profit sharing ratio

When a new partner is admitted he acquires his share in profits from the old partners. In other words, on the admission of a new partner, the old partners sacrifice a share of their profit in favour of the new partner. But, what will be the share of the new partner and how he will acquire it from the existing partners is decided mutually among the old partners and the new partner. However, if nothing is specified as to how the new partner acquires his share from the old partners; it may be assumed that he gets it from them in their profit sharing ratio. In any case, on admission of a new partner, the profit sharing ratio among the old partners will change keeping in view their respective contribution to the profit sharing ratio of the incoming partner. Hence, there is a need to ascertain the new profit sharing ratio among all the partners. This depends upon how the new partner acquires his share from the old partners for which there are many possibilities.

1. If the new partner share is given and nothing else is mentioned in the question, then it is presumed that the remaining partner will share the rest of the profits in the old ratio.

Illustration 1 Anil and Vishal are partners sharing profits in the ratio of 3:2. They admitted Sumit as a new partner for $\frac{1}{5}$ share in the future profits of the firm. Calculate new profit sharing ratio of Anil, Vishal and Sumit.

Solution:

Sumit's share = $\frac{1}{5}$

Remaining share = $1 - \frac{1}{5} = \frac{4}{5}$

Anil's new share = $\frac{3}{5}$ of $\frac{4}{5} = \frac{12}{25}$

Vishal's new share = $\frac{2}{5}$ of $\frac{4}{5} = \frac{8}{25}$

New profit sharing ratio of Anil, Vishal and Sumit will be 12:8:5.

2. The new partner, in some cases, purchases his share of profit from the old partners in a particular ratio. New profit sharing ratio of the old partners will be calculated by deducting the proportion given to the new partner from the shares of old partners.

Illustration 2 Anshu and Nitu are partners sharing profits in the ratio of 3:2. They admitted Jyoti as a new partner for $\frac{3}{10}$ share which she acquired $\frac{2}{10}$ from Anshu and $\frac{1}{10}$ from Nitu. Calculate the new profit sharing ratio of Anshu, Nitu and Jyoti.

Solution :

Jyoti's share = $\frac{3}{10}$

Ashu's new share = $\frac{3}{5} - \frac{2}{10} = \frac{4}{10}$

Nitu's new share = Old share – Share Surrendered

$$= \frac{2}{5} - \frac{1}{10} = \frac{3}{10}$$

The new profit sharing ratio between Anshu, Nitu and Jyoti will be 4 : 3 : 3.

3. In some cases, old partner surrenders a particular portion of his share in favour of a new partner. In this case, first of all standard proportion is to be calculated for each partner and then this will be deducted from his old profit sharing ratio in order to calculate his new profit sharing ratio.

Illustration 3 Ram and Shyam are partners in a firm sharing profits in the ratio of 3:2. They admit Ghanshyam as a new partner. Ram surrenders $\frac{1}{4}$ of his share and Shyam $\frac{1}{3}$ of his share in favour of Ghanshyam. Calculate new profit sharing ratio of Ram, Shyam and Ghanshyam.

Solution :

Ram's old share = $\frac{3}{5}$

Share surrendered by Ram = $\frac{1}{4}$ of $\frac{3}{5} = \frac{3}{20}$

Ram's new share = $\frac{3}{5} - \frac{3}{20} = \frac{9}{20}$

Shyam's old share = $\frac{2}{5}$

Share surrendered by Shyam = $\frac{1}{3}$ of $\frac{2}{5} = \frac{2}{15}$

Shyam's new share = $\frac{2}{5} - \frac{2}{15} = \frac{4}{15}$

Ghanshyam's new share = Ram's sacrifice + Shyam's Sacrifice
 $= \frac{3}{20} + \frac{2}{15} = \frac{17}{60}$

New profit sharing ratio among Ram, Shyam and Ghanshyam will be 27:16:17

4. Sometimes a new partner acquires his share from the old partner in a particular ratio. Then it becomes necessary to calculate the fraction of share which he got from

each partner. This fraction should be deducted from the share of the old partner in order to calculate the new profit sharing ratio.

Illustration 4 Ram and Shyam are partners sharing profits and losses in the ratio of 3:1. They agreed to admit Mohan into the partnership firm. Mohan is given 1/4th share in the future profits which acquires in the ratio of 2:1 from Ram and Shyam. Calculate the new profit sharing ratio?

Solution :

Mohan gets from Ram $\frac{1}{4} \times \frac{2}{3} = \frac{2}{12}$

Mohan gets from Shyam = $\frac{1}{4} \times \frac{1}{3} = \frac{1}{12}$

Ram's Share = $\frac{3}{4} - \frac{2}{12} = \frac{7}{12}$

Shyam share = $\frac{1}{4} - \frac{1}{12} = \frac{2}{12}$

New profit sharing ratio of Ram: Shyam: Mohan = 7:2:3

Sacrificing ratio:

When a new partner is admitted, the old partner forgoes a fraction of his share in favour of the new partner, thus reducing the share of profit or loss of the old partner. Sacrifice made by the old partners can be found out by deducting the new share from the old share.

Sacrificing ratio = Old ratio - new ratio.

The new partner is required to compensate the old partner for their loss of share in the profits of the firm for which he brings in an additional amount known as premium or goodwill. This amount is shared by the existing partners in the ratio in which they forego their shares in favour of the new partner which is called the sacrificing ratio. The ratio is normally clearly given as agreed among the partners which could be the old ratio, equal sacrifice, or a specified ratio. If in addition to the old ratio of the old partner, the new ratio of the incoming partner is given then, in the absence of details of the sacrifices made by the old partners it is assumed that the loss is suffered by the old partner in their old profit sharing ratio.

Illustration 5 Rohit and Mohit are partners in a firm sharing profits in the ratio of 5:3. They admit Bijoy as a new partner for 1/7 share in the profit. The new profit sharing ratio will be 4:2:1. Calculate the sacrificing ratio of Rohit and Mohit.

Solution

Rohit's old share = $\frac{5}{8}$

Rohit's new share = $\frac{4}{7}$

Rohit's sacrifice = $\frac{5}{8} - \frac{4}{7} = \frac{3}{56}$

Mohit's old share = $\frac{3}{8}$

Mohit's new share = $\frac{2}{7}$

Mohit's sacrifice = $\frac{3}{8} - \frac{2}{7} = \frac{5}{56}$

Sacrificing ratio among Rohit and Mohit will be 3:5

Treatment of Goodwill

Over a period of time a well established business develops an advantage of good name, reputation and wide business connections. This helps the business to earn more profits when compared to new competitors. In accountancy, the monetary value of such an advantage is called Goodwill. It is an intangible asset.

Goodwill is the reputation of the firm in respect of profits expected in future, over and above the normal rate of profits. It is generally observed that when a person pays for Goodwill, they pay for something which places them in a special position of being able to earn super profits as compared to the profits earned by the other firms in the same industry.

Goodwill may be defined as the “ Present value of a firm’s anticipated excess earnings.”

Factors Affecting Goodwill

1. **Quality Of Product:** Better quality of product will increase the sales and profits, which will increase the value of goodwill.
2. **Efficiency Of Management:** A well-handled interest normally enjoys the merit of more cost efficiency and productivity, which will increase the value of goodwill.
3. **Location:** The better location will attract more customers resulting in an increase in sales and profits, which, in turn, will result in an increase in the value of goodwill.
4. **Nature of Business:** If the business is dealing in necessary goods or it is in a monopoly situation or limited competition, this facilitates the concern to earn more gains which leads to more value of goodwill.
5. **Access To Supplies (Raw Material Etc.):** If a firm has better access to supplies or assured supply of inputs, then it enjoys a better reputation than others and higher goodwill.
6. **Special Advantages:** If a firm enjoys special advantages like patents, trademarks, brand image, or any other exclusive benefit, then the firm enjoys a higher value of goodwill.
7. **External resources:** After-sales service, Research & Development, Effectiveness of Advertisement, the supply of electricity, import licenses, well-known collaborators, long-term contracts for the supply of materials, trademarks, patents, etc. certainly enjoy more value of goodwill.
8. **Time factor:** Time also increases the value of Goodwill. The business or profession which is running for the last 20 years on profits will have more value than the business that has been established only 2 yrs back.
9. **Capital requirements:** If the business requires more capital, the value of Goodwill in such business will be less as compared to a business where the capital required is less.
10. **Possibility of competition:** The value of goodwill will be more in those businesses where there is no competition or competition is negligible.

Need for Valuation of Goodwill

- The difference in the profit-sharing ratio (PSR) amongst the existing partners
- Admission of a new partner
- Retirement of a partner
- Death of a partner
- Dissolution of an enterprise involving the sale of the business as a trading concern
- Amalgamation of partnership firms

Methods of Valuation of Goodwill

The significant methodologies of valuation are mentioned :

- Average Profits Method
- Super Profits Method
- Capitalisation Method

Average Profits Method

Under this method, the goodwill is valued at agreed number of 'years' purchase of the average profits of the past few years. It is based on the assumption that a new business will not be able to earn any profits during the first few years of its

operations. Hence, the person who purchases a running business must pay in the form of goodwill a sum which is equal to the profits he is likely to receive for the first few years. The goodwill, therefore, should be calculated by multiplying

the past average profits by the number of years during which the anticipated profits are expected to accrue.

For example, if the past average profits of a business works out at Rs. 20,000 and it is expected that such profits are likely to continue for another three years, the value of goodwill will be Rs. 60,000 (Rs. 20,000 × 3).

Super Profit Method

The basic assumption in the average profits (simple or weighted) method of calculating goodwill is that if a new business is set up, it will not be able to earn any profits during the first few years of its operations. Hence, the person who purchases an existing business has to pay in the form of goodwill a sum equal to the total profits he is likely to receive for the first 'few years'. But it is contended that the buyer's real benefit does not lie in

total profits; it is limited to such amounts of profits which are in excess of the normal return on capital employed in similar business. Therefore, it is desirable to value, goodwill on the basis of the excess profits and not the actual profits. The excess of actual profits over the normal profits is termed as super profits.

Normal Profit =

Capital Employed × Normal Rate of Return

100

Suppose an existing firm earns Rs. 18,000 on the capital of Rs. 1,50,000 and the normal rate of return is 10%. The Normal profits will work out at Rs. 15,000 ($1,50,000 \times 10/100$). The super profits in this case will be Rs. 3,000 (Rs. 18,000 – 15,000). The goodwill under the super profit method is ascertained by multiplying the super profits by certain number of years' purchase. If, in the above example, it is expected that the benefit of super profits is likely to be available for 5 years in future, the goodwill will be valued at Rs. 15,000 ($3,000 \times 5$). Thus, the steps involved under the method are:

1. Calculate the average profit,
2. Calculate the normal profit on the capital employed on the basis of the normal rate of return,
3. Calculate the super profits by deducting normal profit from the average profits, and
4. Calculate goodwill by multiplying the super profits by the given number of years' purchase.

Capitalisation Methods

Under this method the goodwill can be calculated in two ways: (a) by capitalizing the average profits, or (b) by capitalizing the super profits.

(a) *Capitalisation of Average Profits*: Under this method, the value of goodwill is ascertained by deducting the actual capital employed (net assets) in the business from the capitalized value of the average profits on the basis of normal rate of return. This involves the following steps:

(i) Ascertain the average profits based on the past few years' performance. (ii) Capitalize the average profits on the basis of the normal rate of return to ascertain the capitalised value of average profits as follows:

$$\text{Average Profits} \times 100 / \text{Normal Rate of Return}$$

(iii) Ascertain the actual capital employed (net assets) by deducting outside liabilities from the total assets (excluding goodwill).

$$\text{Capital Employed} = \text{Total Assets (excluding goodwill)} - \text{Outside}$$

Liabilities (iv) Compute the value of goodwill by deducting net assets from the capitalised value of average profits, i.e. (ii) – (iii).

Capitalisation of Super Profits: Goodwill can also be ascertained by capitalising the super profit directly. Under this method there is no need to work out the capitalised value of average profits. It involves the following steps.

(i) Calculate capital employed of the firm, which is equal to total assets minus outside liabilities.

(ii) Calculate normal profits on capital employed. (iii) Calculate average profit for past years, as specified.

(ii) Calculate super profits by deducting normal profits from average profits.

(iii) Multiply the super profits by the required rate of return multiplier,

that is, $\text{Goodwill} = \frac{\text{Super Profits} \times 100}{\text{Normal Rate of Return}}$

Normal Rate of Return

In other words, goodwill is the capitalised value of super profits. The amount of goodwill worked out by this method will be exactly the same as calculated by capitalising the average profits.

The various methods of treating goodwill in the books of the firm at the time of admission of new partner are as follows:

1. **When the amount of goodwill is paid privately:** Sometimes goodwill is not brought into the partnership books at all but is paid separately by cheque to the old partners by the newcomer & is treated as a matter outside the business. In this case no entry is passed in the books of accounts.
2. **When the goodwill is received in cash & retained in the business:** In this case the amount of goodwill received is entered in the books of accounts & is retained in the business as additional working capital after the old partners capital accounts have been duly credited with their shares in the sacrificing ratios.

Journal entry:

i.) Cash/ Bank A/c Dr.
 To goodwill (premium)A/c

ii.) Goodwill (premium) A/c Dr (in sacrifice ratio)
 To Old partners' capital A/c

Or alternatively 1 entry an be passed
 Cash/ Bank A/c Dr.
 To Old partners' capital A/c

3. **When the amount of goodwill is received in cash & withdrawn by old partners:** In this case the goodwill is recorded in the books as received but is immediately withdrawn by the old partners in their sacrificing ratios

Journal entries:

i.) Cash/ Bank A/c Dr.
 To goodwill (premium)A/c

ii.) Goodwill (premium) A/c Dr (in sacrifice ratio) To Old partners' capital
 A/c

Or alternatively 1 entry an be passed
 Cash/ Bank A/c Dr.
 To Old partners' capital A/c

iii.) Old Partners' capital A/c Dr.
 To Cash / Bank A/c

Revaluation of assets & liabilities :-

Revaluation account :-

Account which is prepared to record changes in the value of assets & liabilities at time of admission, retirement, death and change in profit ratio of existing partners. This account is debited with all losses and credited with all gains. Balance of Revaluation Account is transferred to the old partner in their old ratio. Proforma of Revaluation Account is given below :-

Revaluation Account

Particulars	Particulars	Amount
To Decrease in value of assets To Increase in value of liabilities To Unrecorded liabilities To Profit on revaluation transferred to partner's capital accounts (in old ratio)	By Increase in value of assets By Decrease in value of liabilities By unrecorded assets By loss on revaluation transferred to partners' capital accounts (in old ratio)	

Partners' Capital Account

Particulars	A	B	C	Particulars	A	B	C
To drawings To interest on drawings To profit & loss (Share of loss) To revaluation A/c (share of loss) To balance c/d				By balance b/d By cash/bank A/c By interest on capital By salary By commission By P&L appropriation A/c (share of profit) By revaluation A/c (share of profit)			

Revaluation Journal entries

For decrease in the value of assets & increase in the value of Assets / unrecorded Assets:-

1. Revaluation A/c Dr. To assets A/c (decrease)

2. Assets A/c Dr. To revaluation A/c
(increase)

3. Unrecorded assets A/c Dr. To revaluation A/c

ii.) For increase / decrease of liabilities or unrecorded liabilities :- 1. Revaluation A/c. Dr.

To liabilities A/c (increase)

2. Liabilities A/c Dr. To Revaluation A/c (decrease)

3. Revaluation A/c Dr To unrecorded liabilities A/c

iii.) Revaluation A/c shows profit or loss :-

1. Revaluation A/c. Dr. (in profit)
To Old partners' capital A/c (in old ratio)

2. Old partners' capital A/c. Dr. (in loss)
To revaluation A/c (in old ratio)

Accounting treatment of reserves and accumulated profits or losses

:- Accumulated profits and reserves are distributed to partners in their old profit sharing

ratio.

i.) For distributing reserves and accumulated profits among old partners in old ratio -

General reserve A/c Dr.
Reserve A/c Dr.

P&L A/c {cr. Balance} Dr.
To old partners' capital a/c / current a/c.

ii.) For distributing accumulated losses among old partners in old ratio

Old partner's capital A/c Dr.
To P&L A/c { Dr. balance}

Adjustment of old partner's capital accounts on the basis of new partner's capital:-

When the capitals of old partners are adjusted on the basis of the newly admitted partner. In such a case the following steps have to be followed : 1. Entire capital of the firm is determined on the basis of the new partners capital account.

2. Then amount of capital of each partner is determined on the basis of division of capital in step 1 in their profit sharing ratio
3. The difference in the old capital & the capital in step 2 is found out and the necessary journal entries are passed

i.) If the existing capital of any partner is less then his newly calculated capital:- Bank A/c / Partner's Current a/c. Dr.
To Old Partner's Capital A/c.

ii) If the existing capital of any partner is more than his newly calculated capital : Old Partner's Capital A/c. Dr.
To Bank A/c. / Partner's Current A/c.

Admission of a partner (practical problems)

Problem no 1

Find the new profit sharing ratio

1. Amar Akbar and Anthony sharing profits and losses in the ratio of 5:3:2 . they admit Waheguru into partnership for $\frac{1}{5}$ share. Find the new profit sharing ratio
2. Ram & Shyam are partners in a firm sharing profits and losses in the ratio of 3:2 they admit Ravan join the firm and Ram surrenders $\frac{1}{4}$ share and Shyam $\frac{1}{5}$ of his share in the favour of Ravan.
3. A and B are partners they admit C for or $\frac{1}{4}$ the share in future the ratio between A and B would be 2 :1

4. Seeta and Geeta partners sharing profits and losses in the ratio of 3 :2 they admit meeta other new partner for $\frac{1}{5}$ share in profit Which which She acquires $\frac{1}{5}$ from Sita and $\frac{4}{5}$ from Geeta
5. X Y and Z are partners sharing profits and losses if the ratio of 3:2:1 . they admit W as a new partner for $\frac{1}{6}$ share in profits and Z would retain his original share
6. P and Q sharing profit and losses in the ratio of 3:2 . R is admitted for $\frac{1}{4}$ share and P and Q decided to share equality in future

Answer:(1)10:6:4:5 (2)45:32:23 (3) 2:1:1 (4) 14:6:5 (5) 12:8:5:5 (6) 3:3:2

Problem no 2

Sandeep and Navdeep are partners in a firm sharing profits in 5:3 ratio. They admit C into the firm and the new profit sharing ratio was agreed at 4:2:1. Calculate the sacrificing ratio?

Answer-(3:5)

Problem no 3

Rao and Swami are partners in a firm sharing profits and losses in 3:2 ratio. They admit Ravi as a new partner for $\frac{1}{8}$ share in the profits. The new profit sharing ratio between Rao and Swami is 4:3. Calculate new profit sharing ratio and sacrificing ratio? **Answer: (4:1)**

Problem no 4

Compute the value of goodwill on the basis of four years' purchase of the average profits based on the last five years? The profits for the last five years were as

Year	Amt. (₹)
2002	40,000
2003	50,000
2004	60,000
2005	50,000
2006	60,000

follows:

Answer : Goodwill = 2,08,000

Problem no 5

Capital employed in a business is Rs. 2,00,000. The normal rate of return on capital employed is 15%. During the year 2002 the firm earned a profit of Rs. 48,000. Calculate goodwill on the basis of 3 years purchase of super profit?

Answer : Goodwill =54,000

Problem no 6

Rajan and Rajani are partners in a firm. Their capitals were Rajan Rs. 3,00,000; Rajani Rs. 2,00,000. During the year 2002 the firm earned a profit of Rs. 1,50,000. Calculate the value of goodwill of the firm assuming that the normal rate of return is 20%?

Answer : Goodwill =2,50,000

Problem no 7

Verma and Sharma are partners in a firm sharing profits and losses in the ratio of 5:3. They admitted Ghosh as a new partner for 1/5 share of profits. Ghosh is to bring in Rs. 20,000 as capital and Rs. 4,000 as his share of goodwill premium. Give the necessary journal entries:

- When the amount of goodwill is retained in the business.
- When the amount of goodwill is fully withdrawn.
- When 50% of the amount of goodwill is withdrawn.
- When goodwill is paid privately

Problem no 8

Given below is the Balance Sheet of A and B, who are carrying on partnership business on 31.12.2006. A and B share profits and losses in the ratio of 2:1.

Balance Sheet of A and B
as on December 31, 2006

Liabilities		Amt. (₹)	Assets		Amt. (₹)
Bills Payable		10,000	Cash in Hand		10,000
Creditors		58,000	Cash at Bank		40,000
Outstanding		2,000	Sundry Debtors		60,000
Expenses			Stock		40,000
Capitals			Plant		1,00,000
A	1,80,000		Buildings		1,50,000
B	1,50,000	3,30,000			
		4,00,000			4,00,000

C is admitted as a partner on the date of the balance sheet on the following terms:

- C will bring in Rs. 1,00,000 as his capital and Rs. 60,000 as his share of goodwill for 1/4 share in the profits.
- Plant is to be appreciated to Rs. 1,20,000 and the value of buildings is to be appreciated by 10%.
- Stock is found over valued by Rs. 4,000.
- A provision for bad and doubtful debts is to be created at 5% of debtors.
- Creditors were unrecorded to the extent of Rs. 1,000. Pass the necessary journal entries, prepare the revaluation account and partners' capital accounts, and show the Balance Sheet after the admission of C.

(Answer : Revaluation profit -27,000;capital accounts A- 2,38,000 B- 1,79,000 C-1,00,000;B/S 5,88,000)

Problem no 9

A and B share profits in the proportions of 3/4 and 1/4 . Their Balance Sheet on Dec. 31, 2006 was as follows:

Balance Sheet of A and B
as on December 31, 2006

Liabiliti :	Amt. (₹)	Assets	Amt. (₹)
Sundry Creditors	41,500	Cash at Bank	26,500
Reserve Fund	4,000	Bills Receivable	3,000
Capital Accounts		Debtors	16,000
A	30,000	Stock	20,000
B	16,000	Fixtures	1,000
		Land and Building	25,000
	91,500		91,500

On Jan. 1,2007, C was admitted into partnership on the following terms: (a) That C pays Rs. 10,000 as his capital.

(b) That C pays Rs. 5,000 for goodwill. Half of this sum is to be withdrawn by A and B.

(c) That stock and fixtures be reduced by 10% and a 5%, provision for doubtful debts be created on Sundry Debtors and Bills Receivable.

(d) That the value of land and buildings be appreciated by 20%.

(e) There being a claim against the firm for damages, a liability to the extent of Rs. 1,000 should be created.

(f) An item of Rs. 650 included in sundry creditors is not likely to be claimed and hence should be written back.

Record the above transactions (journal entries) in the books of the firm assuming that the profit sharing ratio between A and B has not changed. Prepare the new Balance Sheet on the admission of C.

(Answer: Revaluation profit -1,600;capital accounts A- 36,075 B- 18,025; C-10,000;B/S 1,05,950)

Problem no. 10

The following was the Balance Sheet of Arun, Bablu and Chetan sharing profits and losses in the ratio of 6:5:3

Liabilities		Amt. (₹)	Assets		Amt. (₹)
Creditors		9,000	Land and Buildings		24,000
Bills Payable		3,000	Furniture		3,500
Capital Accounts			Stock		14,000
Arun	19,000		Debtors		12,600
Bablu	16,000		Cash		900
Chetan	8,000	43,000			
		55,000			55,000

They agreed to take Deepak into partnership and give him a share of 1/8 on the following terms: a) that Deepak should bring in Rs. 4,200 as goodwill and Rs. 7,000 as his Capital; (b) that furniture be depreciated by 12%; (c) that stock be depreciated by 10% (d) that a Reserve of 5% be created for doubtful debts: (e) that the value of land and buildings having appreciated be brought upto Rs. 31,000 ;(f) that after making the adjustments the capital accounts of the old partners (who continue to share in the same proportion as before) be adjusted on the basis of the proportion of Deepak's Capital to his share in the business, i.e., actual cash to be paid off to, or brought in by the old partners as the case may be. Prepare Cash Account, Profit and Loss Adjustment Account (Revaluation Account) and the Opening Balance Sheet of the new firm. **(Answer: Revaluation profit -4,550;capital accounts A-21,000 ;B- 17,500 ; C-10,500;D-7,000 B/S 68,000)**

Problem no. 11

Azad and Babli are partners in a firm sharing profits and losses in the ratio of 2:1. Chintan is admitted into the firm with 1/4 share in profits. Chintan will bring in Rs. 30,000 as his capital and the capitals of Azad and Babli are to be adjusted in the profit sharing ratio. The Balance Sheet of Azad and Babli as on December 31, 2006 (before Chintan's admission) was as follows:

Balance Sheet of A and B as on 31.12.2006

Liabilities		Amt. (₹)	Assets		Amt. (₹)
Creditors		8,000	Cash in Hand		2,000
Bills Payable		4,000	Cash at Bank		10,000
General Reserve		6,000	Sundry Debtors		8,000
Capital Accounts			Stock		10,000
Azad	50,000		Furniture		5,000
Babli	32,000	82,000	Machinery		25,000
			Buildings		40,000
		1,00,000			1,00,000

It was agreed that:

- i) Chintan will bring in Rs. 12,000 as his share of goodwill premium. ii) Buildings were valued at Rs. 45,000 and Machinery at Rs. 23,000. iii) A

provision for doubtful debts is to be created @ 6% on debtors. iv) The capital accounts of Azad and Babli are to be adjusted by opening current accounts. Record necessary journal entries, show necessary ledger accounts and prepare the Balance Sheet after admission.

(Answer: Revaluation profit -2,520; capital accounts A-60,000 ;B-30,000 ; C-30,000; current account A -3,680 B- 8,840 B/S 1,44,520)

Problem no. 12

Ashish and Dutta were partners in a firm sharing profits in 3:2 ratio. On Jan. 01, 2007 they admitted Vimal for 1/5 share in the profits. The Balance Sheet of Ashish and Dutta as on Jan. 01, 2007 was as follows:

Balance Sheet of A and B
as on 1.1.2007

Liabilities	Amt. (₹)	Assets	Amt. (₹)
Creditors	15,000	Land and Building	35,000
Bills Payable	10,000	Plant	45,000
Ashish's Capital	80,000	Debtors	22,000
Dutta's Capital	35,000	(-) Provision	(2,000)
		Stock	35,000
		Cash	5,000
	1,40,000		1,40,000

It was agreed that:

- i) The value of Land and Building be increased by Rs. 15,000.
- ii) The value of plant be increased by 10,000.
- iii) Goodwill of the firm be valued at Rs. 20,000.
- iv) Vimal to bring in capital to the extent of 1/5th of the total capital of the new firm. Record the necessary journal entries and prepare the Balance Sheet of the firm after Vimal's admission.

Answer: Revaluation profit -25,000; capital accounts Ashish-97,400 ;Dutta- 46,600 ; Vimal-36,000; B/S 2,05,000)

RETIREMENT OF A PARTNER

A partner may ascertain to either withdraw or retire from the enterprise due to certain reasons such as his bad health, his age, change in enterprise's nature of a business, etc., In the Partnership at Will, a partner might retire at any time. Retirement leads to a reconstitution of an enterprise where the partners' contribution ratio and the profit sharing ratio change. The retiring partner is given his share of capital, revaluation profit or loss and goodwill. A Partner has the right to retire from the firm after giving due notice in advance. A new partnership comes into existence between the remaining partners.

A retiring partner is entitled to get the following:

- 1) Share in goodwill: Goodwill of the firm is valued and the retiring partners share of goodwill is credited to his capital account.
- 2) Share in Reserves: Reserves are the undistributed profits and it is also credited to the capital account of the retiring partner.
- 3) Share in revaluation of assets and liabilities: Assets and liabilities are revalued on the date of retirement and retiring partner's share of profit is credited or the loss is debited to his capital account.

Accounting problems:

- 1) Calculation of new profit sharing ratio and gaining ratio of the continuing partners.
- 2) Treatment of goodwill.
- 3) Accounting treatment for revaluation of assets and liabilities.
- 4) Accounting treatment of reserves, accumulated profits and losses.
- 5) Accounting treatment of joint life policy.
- 6) Share in profits upto date of retirement
- 7) Payment to a retiring partner.
- 8) Adjustment of capitals in proportion to profit sharing ratios.

Calculation of new profit sharing ratio:

- 1) If the new profit sharing ratios of the remaining partners are not given in the question ,it will be assumed that the remaining partners continue to share profits and losses in the old ratio.
- 2) Sometimes the remaining partners purchase the share of retiring partner in some specified proportion .In such cases the fraction of shares purchased by them is added to their old share and the new ratio is calculated as follows:-

New ratio = old ratio + gain

Calculation of Gaining Ratio:

- Meaning of Gaining Ratio: Gaining ratio is the ratio in which the remaining partners will pay the amount of goodwill to the retiring partners.

- Calculation of Gaining Ratio:

1) If the new profits sharing ratios of the remaining partners are not given in the question, it will be assumed that the remaining partners continue to gain in the old ratio. 2) If the new profit sharing ratio of the remaining partners is given in the question, gaining ratio is calculated by deducting the old ratio from the new ratio.

$$\text{Gaining Ratio} = \text{New Ratio} - \text{Old Ratio}$$

*Difference between sacrificing Ratio and Gaining Ratio:

Basis	Sacrificing Ratio	Gaining Ratio
1) Meaning:	The ratio in which the old partners surrender a part of their share in favour of a new partner.	The ratio in which the remaining partner's acquire the outgoing partners share.
2)When calculated	Calculated at the time of the admission of a new partner.	Calculated at the time of the retirement or death of a partner.
3)Formula for calculation	$\text{Sacrificing Ratio} = \text{Old Ratio} - \text{New Ratio}$	$\text{Gaining Ratio} = \text{New Ratio} - \text{Old Ratio}$
4) Purpose	New partners' share of goodwill is divided between the old partners in sacrificing ratio.	Goodwill paid to retiring partners is paid by the remaining partners in their gaining ratio.

Accounting Treatment of Goodwill:

1) Remaining partner's capital A/c Dr. (In gaining ratio)
To Retiring partner's capital A/c (with his share of goodwill)

2) When the goodwill A/c is already appearing in the books:

i) All partner's capital A/c Dr.(in old ratio)
To Goodwill A/c (goodwill existing in the books)

ii) Remaining partner's capital A/c Dr. (in the gaining ratio) To Retiring partner's capital A/c

Adjustment of Accumulated profits and reserves:

1) For distributing reserves and accumulated profits- General Reserve A/c Dr.

Reserve Fund A/c Dr.

Profit and loss A/c (cr.) Dr.

To All partners capital or current A/c (in old ratio)
2) For distributing accumulated losses:
All partner's capital or current A/c Dr. (in old ratio) _To Profit and loss A/c_
3) For distributing surplus of specific funds:
Workmen compensation fund A/c Dr.
Investment fluctuation fund A/c Dr.
To All partner's capital or current A/c (in old ratio)

Adjustment of joint life policy on retirement of a partner:

1) when premium paid has been considered as revenue expenditure:
- Joint life policy A/c Dr. (surrender value on the date of retirement) To All partner's capital A/c (in old ratio)
2) when remaining partners decide not to show Joint life policy in books:
Remaining partner's capital A/c Dr. (in new profit sharing ratio) To Joint life policy A/c
3) when premium paid has been considered as capital expenditure: No further treatment required
if remaining partners decide not to show Joint life policy in books-

Remaining partner's capital A/c (in new ratio)
To Joint life policy A/c

Payment to retiring partner

a) If the amount is paid in cash or by cheque to retiring partner:

Retiring partner's capital A/c Dr.
To cash/Bank A/c (His share paid off)

b) If the amount is not paid in cash, the amount due to him will be transferred to his loan A/c: Retiring partner's capital A/c Dr. To Retiring partner's loan A/c

Death of a Partner

In the event of death of a partner, the structure of the partnership is changed in the same way as when a partner retires

According to the Indian Partnership Act, 1932. Deceased partner is one who has discontinued the partnership due to his death. A contract between the partners of the enterprise is not dissolved by the death of a partner, the estate of a dead partner is not responsible for any act of the enterprise done after his death.

The accounting treatment in the occurrence of death of a partner is :

- Similar to that, when a partner retires and that in case of deceased partner his belonging is transferred to his legal enforcers and settled in a similar way as that of the partner who retires
- However, there is one primary distinction, the retirement usually takes place during the closure of an accounting period or financial year, the death of a partner may take place any time
- Therefore, in the case of a partner, his rights shall also incorporate his share of gains or loss, interest on drawings (if any), interest on capital from the last date of the Balance Sheet to the date of his death of these, the main issue associates to the computation of profit for a moderate period
- Since, it is contemplated burdensome to close the books and outline final a/c, for the period, the dead partner's share of profit may be computed on the ground of previous year's gain (or aggregate of past few years) or on the base of sales.

1. Distribution of Existing Goodwill

All Partners' Capital A/c Dr.

To Goodwill A/c

(Being Goodwill written off)

Note : If Goodwill appears in the Balance sheet

2. Deceased partner's Share of Goodwill

Remaining Partners capital A/c Dr.

To Deceased Partners Capital A/c

3. Distribution of Reserves

Reserve fund/General Reserve A/c Dr.

To All Partners' Capital A/c

(Being the reserves amount distributed among all the partners)

4. Distribution of Accumulated Losses

All Partners' Capital A/c Dr.

To Profit & Loss A/c

5. Distribution of Accumulated Profits

Profit & Loss A/c Dr.

To All Partners' Capital A/c

Section 37 of the Partnership Act, the executive of the deceased partner would be entitled at their discretion either interest 6% per annum for the amount due from the date of death to the date of payment or to that portion of the profit that is earned by the firm with the amount due to the deceased partner.

1. Calculation of of deceased partner share of profits
2. Treatment of life policy or policies

1. Calculation of deceased partner share of profit: This can be determined either on the basis of time or turn over

- a. On the basis of time: in this case it is assumed that the profit during the previous year has been earned uniformly in all months during the year, provided previous year is taken as the base for calculation of profits. Sometimes average profit for the past three or four years is taken as base rather than the previous year. Whatever base may be taken it is to be multiplied by the period for which the deceased partner remained in the and also by his profit sharing ratio at the time of his death.
- b. On the basis of turnover: In this method, average past profit is divided into two portions, i.e., before the death and after the death on the basis of ratio of turnover to the date of death average turnover and then deceased partner share is calculated and credited to his capital account.

Journal Entry

Profit & Loss Suspense A/C.....Dr

To Deceased partners Capital A/C

(Being a deceased partner's share in the profit credited to his capital account)

2. Treatment of life policy or policies: When a partner dies, his legal representatives are required to be paid a large sum of money which might affect the financial as well as working position of the partnership business. To provide funds to the legal representatives of the deceased partner generally A Joint life policy or individual life policies for partners might be taken. The premium for such policies is charged to the profit and loss account. Joint life policy is an asset of the firm and the deceased partner has a right to share any profits or losses on such policy. So the claim which is received by the firm on the death of a partner is divided among the partner and credited to their capital accounts in their profit sharing ratio. If the firm has taken individual life policies and the premiums were charged to the profit and loss account then, the deceased partner has a right share the amount not only received from Life Insurance Corporation of India but also the surrender value which the other partners policies would acquire at the time of his death.

Journal Entry

- a. For Joint life Policy

Joint Life Policy A/C Dr.

To, All Partner's Capital A/c

b. For Individual Life policy

Insurance Policy A/c Dr.

To, All Partner's Capital A/c

ADVANCED ACCOUNTING

3rd SEMESTER

TOPIC:

Instalment Purchase system – Accounting Treatment

Dr. J.VIJAY KUMAR

LECTURER IN COMMERCE

ADVANTAGES OF HIRE PURCHASE AND INSTALLMENTS SYSTEMS

1. The hire purchase and installment schemes enable the buyers to buy goods which are beyond their reach.
2. It also enables the business to find buyers for their products. A business cannot always look for cash parties for products that are expensive in nature.
3. It widens the market
4. Middlemen are eliminated

5. It has helped the finance companies to develop their business. Now-a-days finance companies finance several articles widely under hire purchase and installment system.

6. Price is stabilized.

7. As convenience and luxury goods are sold under hire purchase and installment system, the standard of living of the people increases.

8. Sellers can increase their sales. Moreover, sales under the hire purchase and installment system are more profitable.

9. These days, most business houses come out with a number of offers, like free gifts, exclusively for hire-purchase customers.

DISADVANTAGES OF HIRE PURCHASE AND INSTALLMENT SYSTEMS

1. Hire purchase and installment system tempt the buyers to buy goods which are beyond their means. So, it becomes extravagant.
2. The buyer pays a very high price for the article under such schemes. This is because, he has to pay interest on the outstanding balance.
3. The need of the hour is savings. Schemes like hire-purchase make the people spendthrifts.

4. Hire purchase price is higher than the cash price. Buyers under hire purchase system are charged interest. The rate of interest is often higher.

5. If buyers default in payment, goods sold under hire purchase system are repossessed by the hire vendor. The purchaser suffers a huge loss on repossessed goods.

6. Hire purchase and installment transactions are cumbersome. An agreement has to be entered into and guarantee is to be given. More legal formalities are to be gone through.

7. The rate of default under hire purchase and installment system is higher. It is because only people with inadequate means buy under this system.

8. A number of legal formalities will have to be fulfilled by the buyer. He may have to find a guarantor. The agreement must be prepared and signed by both the seller and the buyer and it must be witnessed. The document of title will vest with the vendor/financier till the dues are cleared by the hirer.

HIRE PURCHASE SYSTEM AND INSTALLMENT SYSTEM DIFFERENCES

Hire-Purchase System:

(1) The parties to the contract are called hire-purchase and hire-vendor.

(2) The property in the goods passes from hire-vendor to hire-purchaser only after the hire-purchaser has paid all of the stipulated number of installments.

(3) The relation between hire-purchase and hire-vendor is that of a bailee and a bailor. As a result, the hire-purchaser has no right of disposal of goods till he becomes the owner.

(4) If the hire-purchaser has taken as much care of the goods as is required to be taken by a bailee, he is not responsible for the loss of the goods.

(5) If the hire-purchaser makes a default in payment of an installment, the hire-vendor gets the right to repossess the goods.

(6) The hire purchaser can terminate the contract. He will return the goods but will not be required to pay the remaining installments. However in cases, he may be required to pay a sum not exceeding the termination charges mentioned in the contract.

Installment System:

(1) The parties to the contract are called buyer and seller.

(2) The property in the goods passes from seller to buyer as soon as the contract is signed. In other words, the buyer becomes the owner of the goods immediately on the signing of the contract.

(3) It is a contract of sale. No bailment is involved. As a result, the buyer can dispose of the goods as he likes.

(4) As risk lies with ownership and the buyer becomes owner of the goods on signing of the contract, any loss of goods will have to be borne by the buyer.

(5) If the buyer makes a default in payment of an installment, the seller can only sue for the balance of the amount unpaid together with interest; he cannot repossess the goods.

(6) The buyer cannot terminate the contract and escape the liability of the payment of the remaining installments.

Accounting Treatment Of Hire Purchase
System Or Methods Of Recording Hire
Purchase Transactions

Journal Entries In The Books Of Hire Purchaser

There are two methods of recording hire purchase transactions in the books of the hire purchaser:

i. When the asset is recorded in full cash price-:full cash price method

ii. When the asset is recorded at cash price actually paid in each installment-: Actual cash price method.

1. For the purchase of asset:

First Method

Asset A/C (full cash price).....Dr.

To vendor A/C

Second Method

No entry

2. *For the payment made for 'down payment'*

First Method

Vendor A/C.....Dr.

To bank A/C

Second Method

Asset A/C.....Dr.

To Bank A/C

3. For installment due

First Method

Interest A/C.....Dr.

To vendor A/C

4. For the payment of installment (both method)

Vendor A/C.....Dr.

To Bank A/C

*5. For charging depreciation(on the basis of cash value)
(both methods)*

Depreciation A/C.....Dr.

To Asset A/C

6. For transfer of interest and depreciation(both methods)

Profit and loss A/C.....Dr.

To depreciation A/C

To interest A/C

Note: *entries 3,4,5 and 6 will be repeated year after year
until the final installment is paid.*

Journal Entries In The Books Of Vendor

1. For selling goods on hire purchase

Hire purchase A/C.....Dr.(full cash price)
 To sales/hire purchase sales A/C

2. For receiving down payment

Cash/bank A/C.....Dr.
 To hire purchaser A/C

3. For installment due

Hire purchaser A/C.....Dr.

To Interest A/C

4. For receiving the installment

Cash/bank A/CDr.

To hire purchaser A/C

THANK YOU

INSURANCE CLAIMS FOR LOSS OF STOCK AND LOSS OF PROFIT

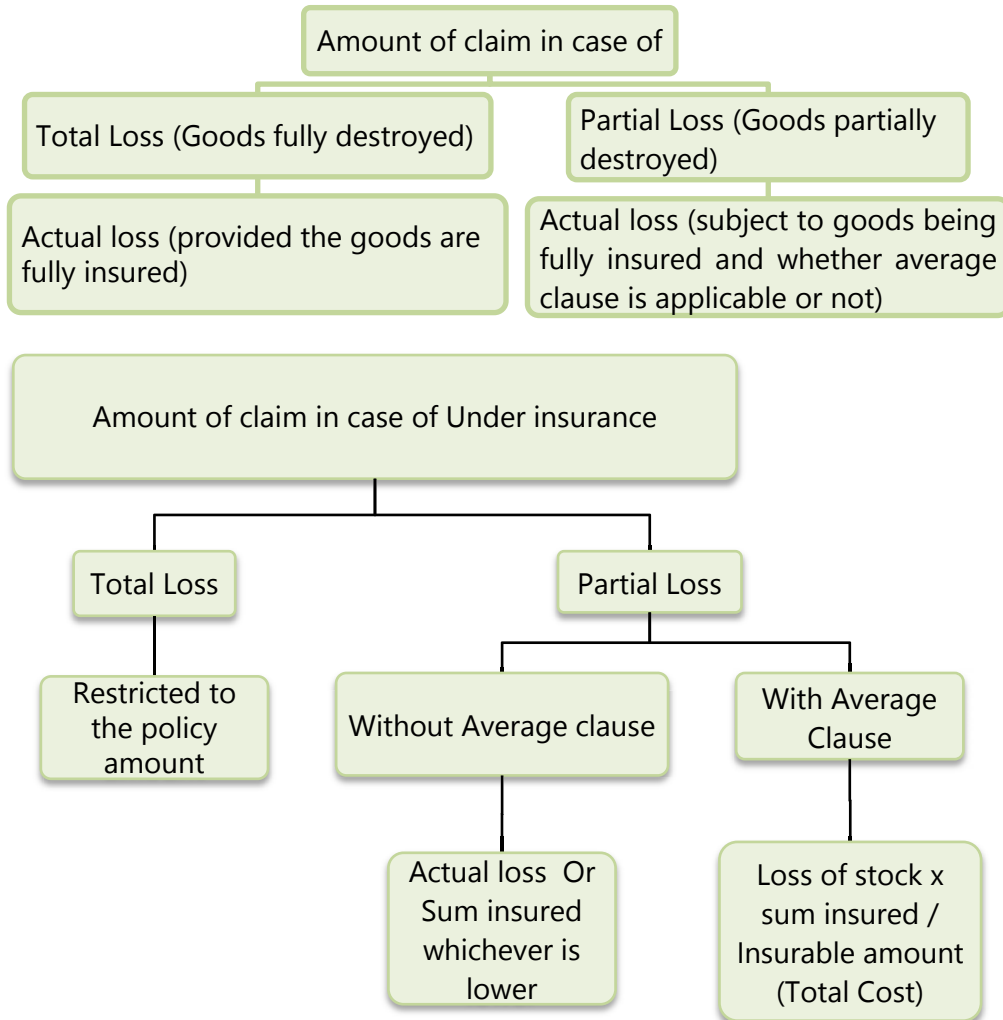


LEARNING OUTCOMES

After studying this unit, you will be able to–

- ❑ Understand the significance of Claim for loss of stock and loss of profit.
- ❑ Comprehend with the terms Loss of profit; Standing Charges and Increased cost of working.
- ❑ Compute the amount of claim for loss of stock and loss of profit

CHAPTER OVERVIEW



Claim for Loss of Profit	<i>The Loss of Profit Policy normally covers the following items: (1) Loss of net profit (2) Any increased cost of working</i>
Gross Profit	<i>Net profit + Insured Standing charges OR Insured Standing charges – [Net Trading Loss (If any) X Insured Standing charges/All standing charges of business]</i>
Net Profit	<i>The net trading profit (exclusive of all capital receipts and accretion and all outlay properly chargeable to capital) resulting from the business of the Insured at the premises after due provision has been made for all standing and other charges including depreciation.</i>
Insured Standing Charges	<i>Interest on Debentures, Mortgage Loans and Bank Overdrafts, Rent, Rates and Taxes (other than taxes which form part of net profit) Salaries of Permanent Staff and Wages to Skilled Employees, Boarding and Lodging of resident Directors and/or Manager, Directors' Fees, Unspecified Standing Charges.</i>
Rate of Gross Profit	<i>The rate of Gross Profit earned on turnover during the financial year immediately before the date of damage.</i>
Annual Turnover (adjusted)	<i>The turnover during the twelve months immediately before the damage.</i>
Standard Turnover	<i>The turnover during that period (in the twelve months immediately before the date of damage) which corresponds with the Indemnity Period.</i>
Indemnity Period	<i>The period beginning with the occurrence of the damage and ending not later than twelve months. The insurance for Loss of Profit is limited to loss of gross profit due to (i) Reduction in turnover, and (ii) Increase in the cost of working</i>

1. INTRODUCTION

Business enterprises get insured against the loss of stock on the happening of certain events such as fire, flood, theft, earthquake etc. Insurance being a contract of indemnity, the claim for loss is restricted to the actual loss of assets. Sometimes an enterprise also gets itself insured against consequential loss of profit due to decreased turnover, increased expenses etc.

If loss consequential to the loss of stock is also insured, the policy is known as loss of profit or consequential loss policy.

Insurance claim can be studied under two parts as under:-

- Claim for loss of stock
- Claim for loss of profit

2. MEANING OF FIRE

For purposes of insurance, fire means:

1. Fire (whether resulting from explosion or otherwise) not occasioned or happening through:
 - (a) Its own spontaneous fomentation or heating or its undergoing any process involving the application of heat;
 - (b) Earthquake, subterranean fire, riot, civil commotion, war, invasion act of foreign enemy, hostilities (whether war be declared or not), civil war, rebellion, revolution, insurrection, military or usurped power.
2. Lightning.
3. Explosion, not occasioned or happening through any of the perils specified in 1 (a) above.
 - (i) of boilers used for domestic purposes only;
 - (ii) of any other boilers or economisers on the premises;
 - (iii) in a building not being any part of any gas works or gas for domestic purposes or used for lighting or heating the building.

The policy of insurance can be made to cover any of the excepted perils by agreement and payment of extra premium, if any. Damage may also be covered if

caused by storm or tempest, flood, escape of water, impact and breakdown of machinery, etc., again by agreement with the insurer.

Usually, fire policies covering stock or other assets do not cover explosion of boilers used for domestic purposes or other boilers or economizers in the premises but policies in respect of profit cover such explosions.

3. CLAIM FOR LOSS OF STOCK

Fire insurance being a contract of indemnity, a claim can be lodged only for the actual amount of the loss, not exceeding the insured value. In dealing with problems requiring determination of the claim the following point must be noted:

- (a) **Total Loss:** If the goods are totally destroyed, the amount of claim is equal to the actual loss, provided the goods are fully insured. However, in case of under insurance (i.e. insurable value of stock insured is more than the sum insured), the amount of claim is restricted to the policy amount.
- (b) **Partial Loss:** If the goods are partially destroyed, the amount of claim is equal to the actual loss provided the goods are fully insured. However in case of under insurance, the amount of claim will depend upon the nature of insurance policy as follows:
 - (i) **Without Average clause:** Claim is equal to the lower of actual loss or the sum insured.
 - (ii) **With Average Clause:** Amount of claim for loss of stock is proportionately reduced, considering the ratio of policy amount (i.e. insured amount) to the value of stock as on the date of fire (i.e. insurable amount) as shown below:

$\text{Amount of claim} = \text{Loss of stock} \times \text{sum insured} / \text{Insurable amount (Total Cost)}$
--

One should note that the average clause applies only where the insured value is less than the total cost and not when goods are fully insured.

3.1 Relevant points

- (i) Where **stock records are maintained** and such records are not destroyed by fire, the value of the stock as at the date of the fire can be easily arrived at.
- (ii) Where either **stock records are not available** or where they are destroyed by the fire the value of stock at the date of the fire has to be estimated. The

usual method of arriving at this value is to build up a Trading Account as from the date of last accounting year. After allowing for the usual gross profit, the figure of closing stock on the date of the fire can be ascertained as the balancing item.

- (iii) **Where books of account are destroyed**, the task of building up the Trading Account becomes difficult. In that case information is obtained from the customers and suppliers have to be circularised to ascertain the amount of sales and purchases.
- (iv) After the insurance company makes payment for total loss, it has the same rights which the insured had over the damaged stock. These are subrogated¹ to the insurance company. In practice, in determining the amount of the claim, credit is given for damaged and salvaged stock.
- (v) Frequently salvaged stock can be made saleable after it is reconditioned. In that case, the cost of such stock must be credited to the Trading Account and debited to a salvaged stock account. The expenses on reconditioning must be debited and the sales credited to this account, the final balance being transferred to the Profit & Loss Account.

Loss of Stock

Amount of loss of stock is calculated as under:

Value of stock on the date of fire	XXXX
Less: Value of Salvaged stock	<u>XXXX</u>
Amount of loss of stock	<u>XXXX</u>

Particulars		Amount
Value of salvaged stock		xxx
<i>Add:</i>	Expenses on re-conditioning	xxx
<i>Less:</i>	Sales	xxx
Profit/ (loss)		xxx

¹ Subrogation is the right of an insurer to legally pursue a third party that caused an insurance loss to the insured, i.e., the right to sue the third party for the loss suffered by the insured.

Illustration 1

From the following information, ascertain the value of stock as on 31st March, 20X2:

	₹
Stock as on 01-04-20X1	28,500
Purchases	1,52,500
Manufacturing Expenses	30,000
Selling Expenses	12,100
Administration Expenses	6,000
Financial Expenses	4,300
Sales	2,49,000

At the time of valuing stock as on 31st March, 20X1, a sum of ₹ 3,500 was written off on a particular item, which was originally purchased for ₹ 10,000 and was sold during the year for ₹ 9,000. Barring the transaction relating to this item, the gross profit earned during the year was 20% on sales.

Solution**Statement showing valuation of stock as on 31.3.20X2**

	₹	₹
Stock as on 01.04.20X1	28,500	
Less: Book value of abnormal stock (₹ 10,000 – ₹ 3,500)	<u>6,500</u>	22,000
Add: Purchases		1,52,500
Manufacturing expenses		<u>30,000</u>
		2,04,500
Less: Cost of Sales:		
Sales	2,49,000	
Less: Sale of abnormal stock	<u>(9,000)</u>	
	2,40,000	
Less: Gross profit @ 20%	<u>(48,000)</u>	<u>(1,92,000)</u>
Value of Stock as on 31 st March, 20X2		<u>12,500</u>

Illustration 2

Mr. A prepares accounts on 30th September each year, but on 31st December, 20X1 fire destroyed the greater part of his stock. Following information was collected from his book:

	₹
Stock as on 1.10.20X1	29,700
Purchases from 1.10.20X1 to 31.12.20X1	75,000
Wages from 1.10.20X1 to 31.12.20X1	33,000
Sales from 1.10.20X1 to 31.12.20X1	1,40,000

The rate of gross profit is 33.33% on cost. Stock to the value of ₹ 3,000 was salvaged. Insurance policy was for ₹ 25,000 and claim was subject to average clause.

Additional information:

- (i) Stock at the beginning was calculated at 10% less than cost.
- (ii) A plant was installed by firm's own worker. He was paid ₹ 500, which was included in wages.
- (iii) Purchases include the purchase of the plant for ₹ 5,000

You are required to calculate the claim for the loss of stock.

Solution

Computation of claim for loss of stock:

	₹
Stock on the date of fire i.e. 31.12.20X1(Refer working note)	30,500
Less: Salvaged stock	(3,000)
Loss of stock	27,500

Amount of claim

$$\begin{aligned}
 &= \frac{\text{Insured value}}{\text{Total cost of stock on the date of fire}} \times \text{loss of stock} \\
 &= \frac{\text{₹ } 25,000}{\text{₹ } 30,500} \times \text{₹ } 27,500 = \text{₹ } 22,541
 \end{aligned}$$

Working Note:

Memorandum trading account can be prepared for the period from 1.10.20X1 to 31.12.20X1 to compute the value of stock on 31.12.20X1.

**Memorandum Trading Account
for period from 1.10.20X1 to 31.12.20X1**

	₹	₹		₹
To Opening stock (₹ 29,700 x 100/90)		33,000	By Sales	1,40,000
			By Closing stock (bal. fig.)	30,500
To Purchases	75,000			
Less: Cost of plant	(5,000)	70,000		
To Wages	33,000			
Less: Wages paid for plant	(500)	32,500		
To Gross profit (33.33% on cost or 25% on sales)		35,000		
		1,70,500		1,70,500

Illustration 3

On 20th October, 20X1, the godown and business premises of Aman Ltd. were affected by fire. From the salvaged accounting records, the following information is available:

	₹
Stock of goods @ 10% lower than cost as on 31 st March, 20X1	2,16,000
Purchases less returns (1.4.20X1 to 20.10.20X1)	2,80,000
Sales less returns (1.4.20X1 to 20.10.20X1)	6,20,000

Additional information:

- (1) Sales upto 20th October, 20X1 includes ₹ 80,000 for which goods had not been dispatched.
- (2) Purchases upto 20th October, 20X1 did not include ₹ 40,000 for which purchase invoices had not been received from suppliers, though goods have been received in Godown.

- (3) Past records show the gross profit rate of 25%.
 (4) The value of goods salvaged from fire ₹ 31,000.
 (5) Aman Ltd. has insured their stock for ₹ 1,00,000.

Compute the amount of claim to be lodged to the insurance company.

Solution

Memorandum Trading A/c (1.4.20X1 to 20.10.20X1)

Particulars	(₹)	Particulars	(₹)
To Opening stock (Refer W.N.)	2,40,000	By Sales (₹ 6,20,000 – ₹ 80,000)	5,40,000
To Purchases (₹ 2,80,000 + ₹ 40,000)	3,20,000	By Closing stock (bal. fig.)	1,55,000
To Gross profit (₹ 5,40,000 × 25%*)	<u>1,35,000</u>		
	<u>6,95,000</u>		<u>6,95,000</u>

* It is assumed that gross profit is provided as a percentage of sales

	₹
Stock on the date of fire (i.e. on 20.10.20X1)	1,55,000
Less: Stock salvaged	<u>(31,000)</u>
Stock destroyed by fire	<u>1,24,000</u>

$$\begin{aligned} \text{Insurance claim} &= \frac{\text{Loss of stock}}{\text{Value of stock on the date of fire}} \times \text{Amount of policy} \\ &= \frac{1,24,000}{1,55,000} \times 1,00,000 = ₹ 80,000 \end{aligned}$$

Working Note:

Stock as on 1st April, 20X1 was valued at 10% lower than cost.

Hence, original cost of the stock as on 1st April, 20X1 would be

$$= \frac{2,16,000}{90} \times 100 = ₹ 2,40,000$$

Illustration 4

On 12th June, 20X2 fire occurred in the premises of N.R. Patel, a paper merchant. Most of the stocks were destroyed, cost of stock salvaged being ₹ 11,200. In addition, some stock was salvaged in a damaged condition and its value in that condition was agreed at ₹ 10,500. From the books of account, the following particulars were available.

1. His stock at the close of account on December 31, 20X1 was valued at ₹ 83,500.
2. His purchases from 1-1-20X2 to 12-6-20X2 amounted to ₹ 1,12,000 and his sales during that period amounted to ₹ 1,54,000.

On the basis of his accounts for the past three years it appears that he earns on an average a gross profit of 30% of sales.

Patel has insured his stock for ₹ 60,000. Compute the amount of the claim.

Solution**Computation of claim for loss of stock**

	₹	₹
Opening Stock on 1-1-20X2		83,500
Add : Purchases during the period		1,12,000
		1,95,500
Less : Sales during the period	1,54,000	
Gross Profit thereon	46,200	(1,07,800)
		87,700
Less : Stock Salvaged	11,200	
Agreed value of damage Stock	10,500	(21,700)
		66,000
Amount of Claim = $\frac{60,000}{87,700} \times 66,000 = ₹ 45,154$		

Illustration 5

On 1st April, 20X2 the stock of Shri Ramesh was destroyed by fire but sufficient records were saved from which following particulars were ascertained:

	₹
Stock at cost-1st January, 20X1	73,500
Stock at cost-31st December, 20X1	79,600
Purchases-year ended 31st December,20X1	3,98,000
Sales-year ended 31st December, 20X1	4,87,000
Purchases-1-1-201X2 to 31-3-20X2	1,62,000
Sales-1-1-20X2 to 31-3-20X2	2,31,200

In valuing the stock for the Balance Sheet at 31st December, 20X1 ₹ 2,300 had been written off on certain stock which was a poor selling line having the cost ₹ 6,900. A portion of these goods were sold in March, 20X2 at loss of ₹ 250 on original cost of ₹ 3450. The remainder of this stock was now estimated to be worth its original cost. Subject to the above exception, gross profit had remained at a uniform rate throughout the year.

The value of stock salvaged was ₹ 5,800. The policy was for ₹ 50,000 and was subject to the average clause. Work out the amount of the claim of loss by fire.

Solution

Shri Ramesh
Trading Account for 20X1
(to determine the rate of gross profit)

		₹			₹	₹
To	Opening Stock	73,500	By	Sales A/c		4,87,000
To	Purchases	3,98,000	By	Closing Stock :		
To	Gross Profit (b.f.)	97,400		As valued	79,600	
				Add : Amount written off to restore stock to full cost	<u>2,300</u>	81,900
		5,68,900				5,68,900

The (normal) rate of gross profit to sales is = $\frac{97,400}{4,87,000} \times 100 = 20\%$

Memorandum Trading Account upto March 31, 20X2

	Normal items ₹	Abnormal items ₹	Total ₹		Normal ₹	Abnormal items ₹	Total ₹
To Opening Stock	75,000	6,900*	81,900	By Sales	2,28,000	3,200	2,31,200
To Purchases	1,62,000	—	1,62,000	By Loss	—	250	250
To Gross Profit (20% on ₹ 2,28,000)	45,600	—	45,600	By Closing Stock (bal. fig.)	54,600	3,450**	58,050
	2,82,600	6,900	2,89,500		2,82,600	6,900	2,89,500

* at cost, book value is ₹ 4,600

** Book value will also be restored for remaining unsold abnormal stock since the remainder of this stock was now estimated to be worth its original cost.

Calculation of Insurance Claim

Value of Stock on March 31, 20X2	₹ 58,050
Less : Salvage	<u>(5,800)</u>
Loss of stock	<u>52,250</u>

Claim subject to average clause:

$$= \frac{\text{Amount of Policy}}{\text{Value of Stock}} \times \text{Actual Loss of Stock}$$

$$= ₹ \frac{50,000}{58,050} \times 52,250 = ₹ 45,004$$

Illustration 6

On 19th May, 20X2, the premises of Shri Garib Das were destroyed by fire, but sufficient records were saved, wherefrom the following particulars were ascertained:

	₹
Stock at cost on 1.1.20X1	36,750
Stock at cost on 31.12.20X1	39,800
Purchases less returns during 20X1	1,99,000
Sales less return during 20X1	2,43,500

Purchases less returns during 1.1.20X2 to 19.5.20X2	81,000
Sales less returns during 1.1.20X2 to 19.5.20X2	1,15,600

In valuing the stock for the balance Sheet as at 31st December, 20X1, ₹ 1,150 had been written off on certain stock which was a poor selling line having the cost ₹ 3,450. A portion of these goods were sold in March, 20X2 at a loss of ₹ 125 on original cost of ₹ 1,725. The remainder of this stock was now estimated to be worth the original cost. Subject to the above exceptions, gross profit has remained at a uniform rate throughout. The stock salvaged was ₹ 2,900.

Show the amount of the claim of stock destroyed by fire. Memorandum Trading Account to be prepared for the period from 1-1-20X2 to 19-5-20X2 for normal and abnormal items.

Solution

Shri Garib Das

Trading Account for the year ended on 31st December, 20X1

		₹			₹	₹
To	Opening Stock	36,750	By	Sales A/c		2,43,500
To	Purchases	1,99,000	By	Closing Stock :		
To	Gross Profit (b.f.)	48,700		As valued	39,800	
				Add: Amount written off to restore stock to full cost	1,150	40,950
		2,84,450				2,84,450

The normal rate of gross profit to sales is = $\frac{48,700}{2,43,500} \times 100 = 20\%$

Memorandum Trading Account upto 19, May, 20X2

	Normal items ₹	Abnormal items ₹	Total ₹		Normal ₹	Abnormal items ₹	Total ₹
To Opening Stock	37,500	3,450*	40,950	By Sales	1,14,000	1,600	1,15,600
To Purchases	81,000	—	81,000	By Loss	—	125	125
To Gross				By Closing			

Profit (20% on ₹ 1,14,000)	22,800	—	22,800	Stock (bal. fig.)	27,300	1,725**	29,025
	1,41,300	3,450	1,44,750		1,41,300	3,450	1,44,750

* at cost, book value is ₹ 2,300.

** Book value will also be restored for remaining unsold abnormal stock since the remainder of this stock was now estimated to be worth its original cost.

Calculation of Insurance Claim

	₹
Value of Stock on 19th May, 20X2	29,025
Less : Salvage	<u>(2,900)</u>
Loss of stock	<u>26,125</u>

Therefore, insurance claim will be for ₹ 26,125 only.

Illustration 7

On 30th March, 20X2 fire occurred in the premises of M/s Suraj Brothers. The concern had taken an insurance policy of ₹ 60,000 which was subject to the average clause. From the books of accounts, the following particulars are available relating to the period 1st January to 30th March 20X2.

- (1) Stock as per Balance Sheet at 31st December, 20X1, ₹ 95,600.
- (2) Purchases (including purchase of machinery costing ₹ 30,000) ₹ 1,70,000
- (3) Wages (including wages ₹ 3,000 for installation of machinery) ₹ 50,000.
- (4) Sales (including goods sold on approval basis amounting to ₹ 49,500) ₹ 2,75,000. No approval has been received in respect of 2/3rd of the goods sold on approval.
- (5) The average rate of gross profit is 20% of sales.
- (6) The value of the salvaged goods was ₹ 12,300.

You are required to compute the amount of the claim to be lodged to the insurance company.

Solution

Computation of claim for loss of stock

	₹
Stock on the date of fire i.e. on 30 th March, 20X2 (W.N.1)	62,600
Less: Value of salvaged stock	<u>(12,300)</u>
Loss of stock	<u>50,300</u>
Amount of claim = $\frac{\text{Insured value}}{\text{Total cost of stock on the date of fire}} \times \text{Loss of stock}$	48,211
= $\left(\frac{60,000}{62,600} \times 50,300 \right)$	(approx.)

A claim of ₹ 48,211 (approx.) should be lodged by M/s Suraj Brothers to the insurance company.

Working Notes:

1. Calculation of closing stock as on 30th March, 2012

Memorandum Trading Account for (from 1st January, 20X2 to 30th March, 20X2)

<i>Particulars</i>	<i>Amount</i> (₹)	<i>Particulars</i>	<i>Amount</i> (₹)
To Opening stock	95,600	By Sales (W.N.3)	2,42,000
To Purchases (1,70,000-30,000)	1,40,000	By Goods with customers (for approval) (W.N.2)	26,400*
To Wages (50,000 – 3,000)	47,000	By Closing stock (Bal. fig.)	62,600
To Gross profit (20% on sales)	48,400		
	<u>3,31,000</u>		<u>3,31,000</u>

* For financial statement purposes, this would form part of closing stock (since there is no sale). However, this has been shown separately for computation of claim for loss of stock since the goods were physically not with the concern and, hence, there was no loss of such stock.

2. Calculation of goods with customers

Since no approval for sale has been received for the goods of ₹ 33,000 (i.e. 2/3 of ₹ 49,500) hence, these should be valued at cost i.e. ₹ 33,000 – 20% of ₹ 33,000 = ₹ 26,400.

3. Calculation of actual sales

Total sales – Sale of goods on approval (2/3rd) = ₹ 2,75,000 – ₹ 33,000 = ₹ 2,42,000.



4. CLAIM FOR LOSS OF PROFIT

When a fire occurs, apart from the direct loss on account of stock or other assets destroyed, there is also a consequential loss because, for some time, the business is disorganized or has to be discontinued, and during that period, the standing expenses of the business like rent, salaries etc. continue. Moreover, there is loss of profits which the business would have earned during the period. *This loss can be insured against by a "Loss of Profit" or "Consequential Loss" policy; there must be a separate policy in respect of the consequential loss but claim will be admitted in respect of the policy only when the claim on account of fire is also admitted under other policies.*

The Loss of Profit Policy normally covers the following items:

- (1) Loss of net profit
- (2) Any increased cost of working, e.g., renting of temporary premises

In every business, there is some standard by which its activity or progress can be accurately judged: it may be sales affected or the quantity of goods (or services) produced. To measure the loss suffered by a firm due to fire, it is necessary to set up some standard expressed in such units to represent the volume of work. There should be a direct relation between the amount of standard and the amount of profit raised. A comparison between the amount of the standard before and after the fire will give a reliable indication of the loss of profit. The most satisfactory unit of measuring the prosperity (and therefore profits) is usually turnover:

A claim for loss of profits can be established only if :

- (i) the insured's premises, or the property therein, are destroyed or damaged by the peril defined in the policy; and
- (ii) the insured's business carried on the premises is interrupted or interfered with as a result of such damage.

A claim for loss of profits cannot arise if the claim for loss of property as a result of the fire is not admitted. It is possible that the business of the insured may suffer because of fire in the neighbourhood, not causing damage to the property of the insured, say by closing the street for some time. Such eventualities may be covered by agreement with the insurer on payment of extra premium. If fire does not affect the volume of business, there can be no claim for loss of profits.

Also, it does not mean that if there is a large property claim, there will be necessarily a large claim for loss of profit or vice versa.

4.1. Terms Defined

The following terms should be noted:

Gross Profit is the sum produced by adding to the Net Profit the amount of the Insured Standing Charges, or, if there be no Net profit, the amount of the Insured Standing Charges less such a proportion of any net trading loss as the amount of the Insured Standing Charges bears to all the standing charges of the business.

Net Profit is the net trading profit (exclusive of all capital receipts and accretion and all outlay properly chargeable to capital) resulting from the business of the Insured at the premises after due provision has been made for all standing and other charges including depreciation.

Insured Standing Charges: Interest on Debentures, Mortgage Loans and Bank Overdrafts, Rent, Rates and Taxes (other than taxes which form part of net profit) Salaries of Permanent Staff and Wages to Skilled Employees, Boarding and Lodging of resident Directors and/or Manager, Directors' Fees, Unspecified Standing Charges [not exceeding 5% (five per cent) of the amount recoverable in respect of Specified Standing Charges].

4.2. Conditions included in a Loss of Profit Insurance Policy

Insurance policies covering loss of profit contain the following conditions usually:

Rate of Gross Profit: The rate of Gross Profit earned on turnover during the financial year immediately before the date of damage.

Annual Turnover: The turnover during the twelve months immediately before the damage.

Standard Turnover: The turnover during that period in the twelve months immediately before the date of damage which corresponds with the Indemnity Period to which such adjustment shall be made as may be necessary to provide for the trend of the business and for variations in or special circumstances affecting the business either before or after the damage or which would have affected the business had the damage not occurred, so that the figures thus adjusted shall represent, as nearly as may be reasonably practicable the results which but for the damage would have been obtained during the relative period after damage.

Indemnity Period: The period beginning with the occurrence of the damage and ending not later than twelve months thereafter during which the results of the business shall be affected in consequence of the damage.

Memo 1: If during the indemnity period goods shall be sold or services shall be rendered elsewhere than at the premises for the benefit of the business either by the insured or by others on the Insured's behalf, the money paid or payable in respect of such sales or service shall be brought into account in arriving at the turnover during the indemnity period.

Memo 2: If any standing charges of the business be not insured by this policy then in computing the amount recoverable hereunder as increase in cost of workings only that proportion of the additional expenditure shall be brought into account which the sum of the Net Profit and the insured Standing Charges bear to the sum of the Net Profit and all standing charges.

Amount recoverable as increase in cost of workings = Additional expenditure x $\frac{[(\text{Net Profit} + \text{Insured Standing Charges}) / (\text{Net Profit} + \text{All Standing Charges})]}$

Memo 3: This insurance does not cover loss occasioned by or happening through or in consequence of destruction of or damage to a dynamo motor, transformer, rectifier or any part of an electrical installation resulting from electric currents, however, arising.

The student should note the following:

- (i) The word 'turnover' used above may be replaced by any other term denoting the basis for arriving at the loss of profit e.g., output.

- (ii) Insured standing charges may include additional items, by agreement with the insurer.
- (iii) Net profit means profit before income tax based on profit.
- (iv) Depending upon the nature of business, the indemnity period may extend beyond 12 months (it may be as long as 6 years). Indemnity period shall not be confused with the period of insurance which cannot be more than one year.

The insurance for Loss of Profit is limited to loss of gross profit due to :

- (i) reduction in turnover, and
- (ii) increase in the cost of working.

The amount payable as indemnity is the sum of (a) and (b) below :

- (a) **In respect of reduction in turnover** : The sum produced by applying the rate of gross profit to the amount by which the turnover during the indemnity period shall, in consequence of the damage, falls short of the standard turnover, i.e., gross profit on short sales.
- (b) **In respect of increase in cost of working** : The additional expenditure [subject to the provisions of Memo (2) given above] necessarily and reasonably incurred for the sole purpose of avoiding or diminishing the reduction in turnover which, but for that expenditure, would have taken place during the indemnity period in consequence of the damage. The amount allowable under this provision cannot exceed the sum produced by applying the rate of gross profit to the amount of reduction avoided by the additional expenditure, i.e., gross profit on (additional) sales generated by increased cost of workings.

The amount payable arrived at as above is reduced by any sum saved during the indemnity period in respect of such of the insured standard charges as may cease or be reduced in consequence of the damage.

Insurance policies provide that if the sum insured in respect of loss of profit is less than the sum produced by applying the rate of gross profit to the annual turnover (as adjusted by the trend of the business or variation in special circumstances affecting the business either before or after the damage or which would have affected the business had the damage not occurred), the amount payable by the insurer shall be proportionately reduced. This is nothing but application of the average clause.

The turnover of a business rarely remains constant and where there has been an upward or downward trend since the date of the last accounts and upto the date of the fire, the "standard turnover" should be appropriately adjusted, as per definition given above.

Similarly, where the earning capacity of the business has changed, the rate of gross profit may not represent a correct indication of the lots and mutually agreed rate may be used for the computation.

Students should carefully go through the working of the following illustration to understand the process of the computation of the claim made on a "Loss of Profit" policy. Suppose the following information is given:

- (i) Indemnity period 13 months
- (ii) Sum insured ₹ 2,00,000
- (iii) Turnover, last financial year ended Dec. 31, 20X1 ₹ 12,00,000.
- (iv) Gross Profit, i.e., Net profit plus insured standing charges, ₹ 2,00,000 giving a gross profit rate of 20%.
- (v) Net profit plus all standing charges, ₹ 2,50,000 i.e., 50,000 of the standing charges are not insured.
- (vi) Fire occurs on 31st March, 20X2, and affects business for 6 months.
- (vii) Turnover for 12 months ended 31st March, 20X2, ₹ 11,70,000.
- (viii) Turnover: 1-4-20X1 to 30-9-20X1 5,00,000
 1-4-20X2 to 30-9-20X2 3,00,000
 Reduction in turnover 2,00,000
- (ix) Sales amounting ₹ 1,60,000 generated in period 1.4.20X2 to 30.9.20X2 by incurring additional expenses of ₹ 30,000.
- (x) Saving in insured charges in the indemnity period ₹ 10,000.

The claim in respect of profit will be calculated as follows:

(a) Short Sales:	₹
Turnover 1-4-20X1 to 30-9-20X1	5,00,000
Less : Turnover 1-4-20X2 to 30-9-20X2	<u>(3,00,000)</u>
Reduction in turnover	<u>2,00,000</u>

Down-trend:	₹
Quarterly sales in 20X1 $\left[\frac{₹ 12,00,000}{12} \times 3 \right]$	3,00,000
Sales of first quarter in 20X2 : ₹ 11,70,000 - $\left[\frac{₹ 12,00,000}{12} \times 9 \right]$	<u>2,70,000</u>
(Jan-Mar 20X2)	<u>30,000</u>
Adjusted Annual Turnover :	₹
Sales for the period 1-4-20X1 to 31-12-20X1 (11,70,000—2,70,000)	9,00,000
Add: Sales from 1-1-20X2 to 31-3-20X2	<u>2,70,000</u>
	<u>11,70,000</u>

(b) Gross Claim: Gross Profit @ 20% on short sales (₹ 2,00,000)	40,000
Add: Claim for increase in cost of working	<u>24,718</u>
	64,718
Less: Saving in insured standing charges	<u>(10,000)</u>
	<u>54,718</u>

Claim for increased cost of working is subject to two tests

$$(i) \text{ Increased cost of working} \times \frac{\text{G.P. on Adjusted Annual Turnover}}{\text{G.P. as above} + \text{Uninsured Standing Charges}}$$

$$= ₹ 30,000 \times \frac{₹ 11,70,000 \times \frac{20}{100}}{₹ 11,70,000 \times \frac{20}{100} + ₹ 50,000} = ₹ 24,718.$$

(ii) Gross Profit on sales generated by increased cost of workings

$$= 1,60,000 \times \frac{20}{100} = ₹ 32,000$$

Lower of the two, i.e., ₹ 24,718 is allowable

(c) Application of average clause :	₹
Gross Profit on adjusted annual turnover, 20% on ₹ 11,70,000	2,34,000
Sum insured	2,00,000
Hence claim limited to	$54,718 \times \frac{₹ 2,00,000}{₹ 2,34,000}$
	46,768

Illustration 8

A fire occurred on 1st February, 20X2, in the premises of Pioneer Ltd., a retail store and business was partially disorganized upto 30th June, 20X2. The company was insured under a loss of profits for ₹ 1,25,000 with a six months period indemnity. From the following information, compute the amount of claim under the loss of profit policy assuming entire sales during interrupted period was due to additional expenses.

	₹
Actual turnover from 1st February to 30th June, 20X2	80,000
Turnover from 1st February to 30th June, 20X1	2,00,000
Turnover from 1st February, 20X1 to 31st January, 20X2	4,50,000
Net Profit for last financial year	70,000
Insured standing charges for last financial year	56,000
Total standing charges for last financial year	64,000
Turnover for the last financial year	4,20,000

The company incurred additional expenses amounting to ₹ 6,700 which reduced the loss in turnover. There was also a saving during the indemnity period of ₹ 2,450 in the insured standing charges as a result of the fire.

There had been a considerable increase in trade since the date of the last annual accounts and it has been agreed that an adjustment of 15% be made in respect of the upward trend in turnover.

Solution

Computation of the amount of claim for the loss of profit

Reduction in turnover	₹
Turnover from 1st Feb. 20X1 to 30th June, 20X1	2,00,000
Add: 15% expected increase	<u>30,000</u>
	2,30,000

Less: Actual Turnover from 1st Feb., 20X2 to 30th June, 20X2	<u>(80,000)</u>
Short Sales	<u>1,50,000</u>
Gross Profit on reduction in turnover @ 30% on ₹ 1,50,000 (see working note 1)	45,000
Add: Additional Expenses	
Lower of	
(i) Actual = ₹ 6,700	
(ii) Additional Exp. $\times \frac{\text{G.P. on Adjusted Annual Turnover}}{\text{G.P. as above} + \text{Uninsured Standing Charges}}$	
$6,700 \times \frac{1,55,250}{1,63,250} = 6,372$	
(iii) G.P. on sales generated by additional expenses — 80,000 x 30% = 24,000	
Therefore, lower of above is	<u>6,372</u>
	51,372
Less: Saving in Insured Standing Charges	<u>(2,450)</u>
Amount of claim before Application of Average Clause	<u>48,922</u>
Application of Average Clause:	
$\frac{\text{Amount of Policy}}{\text{G.P. on Annual Turnover}} \times \text{Amount of Claim}$	
$= \frac{1,25,000}{1,55,250} \times 48,922$	39,390
Amount of claim under the policy = ₹ 39,390	

Working Notes:

(i) Rate of Gross Profit for last Financial Year:	₹
Gross Profit:	
Net Profit	70,000
Add: Insured Standing Charges	<u>56,000</u>
	<u>1,26,000</u>
Turnover for the last financial year	4,20,000

$$\text{Rate of Gross Profit} = \frac{1,26,000}{4,20,000} \times 100 = 30\%$$

(ii) Annual Turnover (adjusted):	
Turnover from 1st Feb., 20X1 to 31st January, 20X2	4,50,000
Add: 15% expected increase	<u>67,500</u>
	5,17,500
Gross Profit on ₹ 5,17,500 @ 30%	1,55,250
Standing charges not Insured (64,000 – 56,000)	<u>8,000</u>
Gross Profit plus non-insured standing charges	<u>1,63,250</u>

Illustration 9

The premises of XY Limited were partially destroyed by fire on 1st March, 20X2 and as a result, the business was practically disorganized upto 31st August, 20X2. The company is insured under a loss of profits policy for ₹ 1,65,000 having an indemnity period of 6 months.

From the following information, prepare a claim under the policy:

(i) Actual turnover during the period of dislocation (1-3-20X2 to 31-8-20X2)	₹ 80,000
(ii) Turnover for the corresponding period (dislocation) in the 12 months immediately before the fire (1-3-20X1 to 31-8-20X1)	2,40,000
(iii) Turnover for the 12 months immediately preceding the fire (1-3-20X1 to 28-2-20X2)	6,00,000
(iv) Net profit for the last financial year	90,000
(v) Insured standing charges for the last financial year	60,000
(vi) Uninsured standing charges	5,000
(vii) Turnover for the last financial year	5,00,000

Due to substantial increase in trade, before and up to the time of the fire, it was agreed that an adjustment of 10% should be made in respect of the upward trend in turnover. The company incurred additional expenses amounting to ₹ 9,300 immediately after the fire and but for this expenditure, the turnover during the period of dislocation would have been only ₹ 55,000. There was also a saving

during the indemnity period of ₹ 2,700 in insured standing charges as a result of the fire.

Solution

Computation of loss of profit Insurance claim

		₹
(1)	Rate of gross profit:	
	Net profit for the last financial year	90,000
	Add: Insured standing charges	<u>60,000</u>
		<u>1,50,000</u>
	Turnover for the last financial year	5,00,000
	Rate of gross profit = $\left[\frac{₹ 1,50,000}{₹ 5,00,000} \times 100 \right] = 30\%$	
(2)	Short sales:	
	Standard Turnover	2,40,000
	Add: 10% increasing trend	24,000
		2,64,000
	Less: Turnover during the dislocation period (which is at par with the indemnity period of 6 months)	(80,000)
		1,84,000
(3)	Annual (Adjusted) Turnover:	
	Annual Turnover (1-3-20X1 to 23-2-20X2)	6,00,000
	Add: 10% increasing trend	60,000
		6,60,000

Note: Assumed that trend adjustment is required on total amount of annual turnover. However, part of the annual turnover represents trend adjusted figure. Alternatively, the students may ignore trend and take simply annual turnover. The claim would be ₹ 55,000 which is more than the claim computed in Para (5). So the Insurance Company would insist on trend adjusted on annual turnover.

(4)	Additional Expenses:	₹
	(i) Actual Expenses	9,300

- (ii) Gross profit on sales generated by additional expenses
 $30/100 \times (\text{₹ } 80,000 - \text{₹ } 55,000) = 7,500$
- (iii) $\frac{\text{Gross Profit on Annual (Adjusted) Turnover}}{\text{Gross Profit shown in the numerator} + \text{Uninsured standing charges}} \times \text{Additional Expenses}$
 $\frac{30\% \text{ on } \text{₹ } 6,60,000}{30\% \text{ on } \text{₹ } 6,60,000 + \text{₹ } 5,000} \times \text{₹ } 9,300$
 $\frac{\text{₹ } 1,98,000}{\text{₹ } 2,03,000} \times \text{₹ } 9,300 = 9,071$

Least of the above three figures, i.e. ₹ 7,500 allowable.

(5) Claim:		₹
Loss of profit on short sales (30% on ₹ 1,84,000)		55,200
Add : Allowable additional expenses		<u>7,500</u>
		62,700
Less : Savings in insured standing charges		<u>(2,700)</u>
		<u>60,000</u>
Application of average clause		
	$\left[\text{₹ } 60,000 \times \frac{\text{₹ } 1,65,000}{\text{₹ } 1,98,000} \right]$	50,000

Illustration 10

Sony Ltd.'s Trading and profit and loss account for the year ended 31st December, 20X1 were as follows:

Trading and Profit and Loss Account for the year ended 31.12.20X1

		₹			₹
To	Opening stock	20,000	By	Sales	10,00,000
To	Purchases	6,50,000	By	Closing stock	90,000
To	Manufacturing expenses	1,70,000			
To	Gross profit	2,50,000			
		<u>10,90,000</u>			<u>10,90,000</u>
To	Administrative expenses	80,000	By	Gross profit	2,50,000

To	Selling expenses	20,000			
To	Finance charges	1,00,000			
To	Net profit	50,000			
		2,50,000			2,50,000

The company had taken out a fire policy for ₹ 3,00,000 and a loss of profits policy for ₹ 1,00,000 having an indemnity period of 6 months. A fire occurred on 1.4.20X2 at the premises and the entire stock were gutted with nil salvage value. The net quarter sales i.e. 1.4.20X2 to 30.6.20X2 was severely affected. The following are the other information:

Sales during the period	1.1.X2 to 31.3.X2	2,50,000
Purchases during the period	1.1.X2 to 31.3.X2	3,00,000
Manufacturing expenses	1.1.X2 to 31.3.X2	70,000
Sales during the period	1.4.X2 to 30.6.X2	87,500
Standing charges insured		50,000
Actual expense incurred after fire		60,000

The general trend of the industry shows an increase of sales by 15% and decrease in GP by 5% due to increased cost.

Ascertain the claim for stock and loss of profit.

Solution

Calculation of loss of stock:

Sony Ltd.

Trading A/c

for the period 1.1.20X2 to 31.3.20X2

	₹		₹
To Opening stock	90,000	By Sales	2,50,000
To Purchases	3,00,000	By Closing stock	2,60,000
To Manufacturing expenses	70,000	(balancing figure)	
To Gross profit (20%* of	50,000		

* G.P. of 20X1

25%

Less: Decrease in trend

5%

20%

₹ 2,50,000) (W.N.3)			
	5,10,000		5,10,000
			₹
Stock destroyed by fire			2,60,000
Amount of fire policy			3,00,000

As the value of stock destroyed by fire is less than the policy value, the entire claim will be admitted.

Calculation of loss of profit

Computation of short sales:

	₹	
Average sales for the period 1.4.20X1 to 30.6.20X1 (W.N.1) (₹ 7,82,610/3)	2,60,870	(Approx.)
Add: Increasing trend of sales (15%)	39,130	
	3,00,000	
Less: Sales during the period 1.4.20X2 to 30.6.20X2	87,500	
Short sales	2,12,500	

Computation of G.P. Ratio:

$$\begin{aligned} \text{Gross profit ratio} &= \frac{\text{Net profit} + \text{Insured standing charges}}{\text{Sales}} \times 100 \\ &= \frac{\text{₹ } 50,000 + \text{₹ } 50,000}{\text{₹ } 10,00,000} \times 100 = 10\% \end{aligned}$$

$$\begin{aligned} \text{Less: Decreasing trend in G. P.} & \quad \underline{5\%} \\ & \quad \underline{5\%} \end{aligned}$$

$$\text{Loss of profit} = 5\% \text{ of ₹ } 2,12,500 = \text{₹ } 10,625$$

Amount allowable in respect of additional expenses:

Least of the following:-

(i) Actual expenditure ₹ 60,000

(ii) G.P. on sales generated by
additional expenses 5% of ₹ 87,500 ₹ 4,375

(assumed that entire sales during disturbed period is due to additional

expenses)

$$(iii) \text{ Additional Exp. } \times \frac{\text{G.P. on Adjusted Annual Turnover}}{\text{G.P. as above} + \text{Uninsured Standing Charges}}$$

$$₹ 60,000 \times \frac{57,500}{57,500 + 1,30,000} = ₹ 18,400 \text{ (approx.)}$$

least i.e. ₹ 4,375 is admissible.

G.P. on annual turnover:

Adjusted annual turnover:

	₹
Average turnover for the period 1.4.20X1 to 31.12.20X1 (W.N.1)	7,82,610
Turnover for the period 1.1.20X2 to 31.3.20X2	2,50,000
	10,32,610
Add: Increase in trend (15% of ₹ 7,82,610) (W.N.2)	1,17,390
	11,50,000
Gross profit on annual turnover (5% of ₹ 11,50,000)	57,500

As the gross profit on annual turnover (₹ 57,500) is less than policy value (₹ 1,00,000), average clause is not applicable.

Insurance claim to be submitted:

	₹
Loss of stock	2,60,000
Loss of profit	10,625
Additional expenses	4,375
	<u>2,75,000</u>

Note: According to the given information standing charges include administrative expenses (₹80,000) and finance charges (₹ 1,00,000). Insured standing charges being ₹ 50,000, uninsured standing charges would be ₹ 1,30,000.

Working Note:

		₹
1. Break up of sales for the year 20X1:		
Sales of the first quarter of 20X1		

(₹ 2,50,000 x 100/115)	2,17,390* (approx.)
Sales for the remaining three quarters of 20X1 ₹ (10,00,000-2,17,390)	7,82,610

* Sales for the first quarter of 20X1 is computed on the basis of sales of the first quarter of 20X2.

2. The increase in trend of sales has been applied to the sales of 20X1 only, as the sales figure of the first quarter of 20X2 was already trend adjusted.

3. Rate of gross profit in 20X1

$$= \text{Gross profit} / \text{Sales} \times 100 = 2,50,000 / 10,00,000 \times 100 = 25\%$$

In 20X2, gross profit had declined by 5% due to increased cost, hence, the rate of gross profit for loss of stock is taken at 20%.

Illustration 11

From the following particulars, you are required to calculate the amount of claim for Buildwell Ltd., whose business premises was partly destroyed by fire:

Sum insured (from 31st December 20X1) ₹ 4,00,000

Period of indemnity 12 months

Date of damage 1st January, 20X2

Date on which disruption of business ceased 31st October, 20X2

The subject matter of the policy was gross profit but only net profit and insured standing charges are included.

The books of account revealed:

(a) *The gross profit for the financial year 20X1 was ₹ 3,60,000.*

(b) *The actual turnover for financial year 20X1 was ₹ 12,00,000 which was also the turnover in this case.*

(c) *The turnover for the period 1st January to 31st October, in the year preceding the loss, was ₹ 10,00,000.*

During dislocation of the position, it was learnt that in November-December 20X1, there has been an upward trend in business done (compared with the figure of the previous years) and it was stated that had the loss not occurred, the trading results for 20X2 would have been better than those of the previous years.

The Insurance company official appointed to assess the loss accepted this view and adjustments were made to the pre-damaged figures to bring them up to the estimated amounts which would have resulted in 20X2.

The pre-damaged figures together with agreed adjustments were:

Period	Pre-damaged figures	Adjustment to be added	Adjusted standard turnover
	₹	₹	₹
January	90,000	10,000	1,00,000
Feb. to October	9,10,000	50,000	9,60,000
November to December	2,00,000	10,000	2,10,000
	12,00,000	70,000	12,70,000
Gross Profit	3,60,000	46,400	4,06,400

Rate of Gross Profit 30% (actual for 20X1), 32% (adjusted for 20X2).

Increased cost of working amounted to ₹ 1,80,000.

There was a clause in the policy relating to savings in insured standard charges during the indemnity period and this amounted to ₹ 28,000.

Standing Charges not covered by insurance amounted to ₹ 20,000 p.a. The annual turnover for January was nil and for the period February to October 20X2 ₹ 8,00,000

Solution

1. Short sales

Period	Adjusted Standard Turnover	Actual Turnover	Shortage
	₹	₹	₹
January	1,00,000	-	1,00,000
Feb. to October	9,60,000	8,00,000	1,60,000
	10,60,000	8,00,000	2,60,000

2. Gross profit ratio for the purpose of insurance claim on loss of profit

Gross profit - Insured Standing Charges - Uninsured standing charges = Net profit

Or

Gross profit - Uninsured standing charges = Net profit + Insured Standing Charges

$$= 4,06,400 - 20,000 = 3,86,400$$

$$\frac{\text{₹ } 3,86,400}{\text{₹ } 12,70,000} \times 100 = 30.425\%$$

3. Amount allowable in respect of additional expenses

Least of the following:

(i) Actual expenses = 1,80,000

(ii) Gross profit on sales during 10 months period = 8,00,000 × 30.425% = 2,43,400

(iii)
$$\frac{\text{Gross Profit on Annual Adjusted Turnover}}{\text{Gross Profit on Annual Adjusted Turnover} + \text{uninsured standing charges}} \times \text{Additional expenses}$$

$$\frac{3,86,400}{3,86,400 + 20,000} \times 1,80,000 = 1,71,142 \text{ (approx.)}$$

Least i.e. = ₹ 1,71,142 is admissible.

4. Amount of Claim

	₹
Gross profit on short sales = ₹ 2,60,000 × $\frac{30.425}{100}$	79,105
<i>Add:</i> Amount allowable in respect of additional expense	1,71,142
	2,50,247
<i>Less:</i> Savings in Insured Standing Charges	(28,000)
	2,22,247

On the amount of final claim, the average clause will not apply since the amount of the policy ₹ 4,00,000 is higher than gross profit on annual adjusted turnover ₹ 3,86,400.

Therefore, insurance claim will be ₹ 2,22,247.

SUMMARY

1. Claim for Loss of Stock

- **Loss of Stock:**

Amount of loss of stock is calculated as under:

Value of stock on the date of fire	XXXX
Less :- Value of Salvaged stock	<u>XXXX</u>
Amount of loss of stock	<u>XXXX</u>

- **Claim for loss of stock can be studied under two heads:**

- a. **Total Loss:**

Amount of claim = Actual loss (If goods are fully insured but the amount of claim is restricted to the policy amount).

- b. **Partial Loss:**

- (i) **Without Average clause:-**

Claim = Lower of actual Loss or Sum Insured

- (ii) **With Average Clause:-**

Claim = Loss of stock x sum insured / Insurable amount
(Total Cost)

- **Other Points:**

- (i) Where stock records are maintained and not destroyed by fire, the value of the stock as at the date of the fire can be easily arrived at.
- (ii) Where stock records are not available or destroyed by the fire, the value of stock at the date of the fire has to be estimated.
- (iii) Where books of account are destroyed, the Trading Account has to be prepared.
- (iv) Insurance company makes payment for total loss (subject to sum insured and whether average clause applicable or not).
- (v) Salvaged stock can be made saleable after it is reconditioned. In that case, the cost of such stock must be credited to the Trading Account and debited to a salvaged stock account. The expenses on reconditioning must be debited and the sales credited to this account, the final balance being transferred to the Profit & Loss Account.

2. Claim for Loss of Profit

- The Loss of Profit Policy normally covers the following items:
 - (1) Loss of net profit
 - (2) Standing charges.
 - (3) Any increased cost of working
 - **Gross Profit:**
Net profit + Insured Standing charges OR
Insured Standing charges – [Net Trading Loss (If any) × Insured Standing charges/All standing charges of business]
 - **Net Profit:** The net trading profit (exclusive of all capital receipts and accretion and all outlay properly (chargeable to capital) resulting from the business of the Insured at the premises after due provision has been made for all standing and other charges including depreciation.
 - **Insured Standing Charges:** Interest on Debentures, Mortgage Loans and Bank Overdrafts, Rent, Rates and Taxes (other than taxes which form part of net profit), Salaries of Permanent Staff and Wages to Skilled Employees, Boarding and Lodging of resident Directors and/or Manager, Directors' Fees, Unspecified Standing Charges [not exceeding 5% (five per cent) of the amount recoverable in respect of Specified Standing Charges].
 - **Rate of Gross Profit:** The rate of Gross Profit earned on turnover during the financial year immediately before the date of damage.
 - **Annual Turnover:**
The turnover during the twelve months immediately before the damage
 - **Standard Turnover:**
The turnover during that period (in the twelve months immediately before the date of damage) which corresponds with the Indemnity Period
 - **Indemnity Period:**
The period beginning with the occurrence of the damage and ending not later than twelve months

3. The insurance for Loss of Profit is limited to loss of gross profit due to
 - (i) reduction in turnover, and
 - (ii) increase in the cost of working.
4. **Amount of Indemnity Payable:** Gross Profit Lost + Claim for increased cost of working Capital – Saving in Insured standing Charges.

TEST YOUR KNOWLEDGE

MCQs

1. Goods costing ₹ 1,00,000 were insured for ₹ 50,000. Out of these goods, $\frac{3}{4}$ are destroyed by fire. The amount of claim with average clause will be
 - (a) ₹ 37,500.
 - (b) ₹ 50,000.
 - (c) ₹ 75,000.
2. Fire insurance claim will be limited to the
 - (a) actual loss suffered even though the insured value of the goods may be higher.
 - (b) proportion of the loss as the insured value bears to the total cost.
 - (c) both (a) and (b)).
3. The Loss of Profit Policy normally covers the following items :
 - (a) Loss of net profit and Standing charges.
 - (b) Any increased cost of working e.g., renting of temporary premises.
 - (c) Both (a) and (b).
4. A plant worth ₹ 40,000 has been insured for ₹ 30,000, the loss on account of fire is ₹ 25,000. the insurance company will bear the loss to the extent of
 - (a) ₹ 18,750.
 - (b) ₹ 25,000.
 - (c) ₹ 30,000.
5. If the policy is without average clause, a claim for loss of profit will be
 - (a) Sum insured.
 - (b) Higher of actual loss and sum insured.

- (c) ... Lower of actual loss and sum insured
6. Standard turnover is
- (a) Turnover during the last 12 months immediately before damage.
 - (b) Turnover during that period in 12 months immediately before damage which corresponds with indemnity period.
 - (c) Turnover during the last accounting period immediately before damage.
7. Gross profit can be calculated as
- (a) Net profit + Insured standing charges.
 - (b) Net profit - Insured standing charges.
 - (c) Net profit + standing charges.
8. The cost of salvaged stock must be
- (a) Credited to trading account.
 - (b) Debited to salvaged stock account.
 - (c) Both (a) and (b).

Theoretical Questions

1. Explain the significance of 'Average Clause' in a fire insurance policy.
2. Define the following terms:
 - (i) Indemnity Period;
 - (ii) Standard Turnover

Practical Questions

Question 1

On 15th December, 20X1, a fire occurred in the premises of M/s. OM Exports. Most of the stocks were destroyed. Cost of stock salvaged being ₹ 1,40,000. From the books of account, the following particulars were available:

- (i) Stock at the close of account on 31st March, 20X1 was valued at ₹ 9,40,000.
- (ii) Purchases from 01-04-20X1 to 15-12-20X1 amounted to ₹ 13,20,000 and the sales during that period amounted to ₹ 20,25,000.

On the basis of his accounts for the past three years, it appears that average gross

profit ratio is 20% on sales.

Compute the amount of the claim, if the stock were insured for ₹ 4,00,000.

Question 2

On 29th August, 20X2, the godown of a trader caught fire and a large part of the stock of goods was destroyed. However, goods costing ₹ 1,08,000 could be salvaged incurring fire fighting expenses amounting to ₹ 4,700.

The trader provides you the following additional information:

	₹
Cost of stock on 1st April, 20X1	7,10,500
Cost of stock on 31st March, 20X2	7,90,100
Purchases during the year ended 31st March, 20X2	56,79,600
Purchases from 1st April, 20X2 to the date of fire	33,10,700
Cost of goods distributed as samples for advertising from 1st April, 20X2 to the date of fire	41,000
Cost of goods withdrawn by trader for personal use from 1st April, 20X2 to the date of fire	2,000
Sales for the year ended 31st March, 20X2	80,00,000
Sales from 1st April, 20X2 to the date of fire	45,36,000

The insurance company also admitted firefighting expenses. The trader had taken the fire insurance policy for ₹ 9,00,000 with an average clause.

Calculate the amount of the claim that will be admitted by the insurance company.

Question 3

A fire occurred in the premises of M/s. Fireproof Co. on 31st August, 20X1. From the following particulars relating to the period from 1st April, 20X1 to 31st August, 20X1, you are requested to ascertain the amount of claim to be filed with the insurance company for the loss of stock. The concern had taken an insurance policy for ₹ 60,000 which is subject to an average clause.

		₹
(i)	Stock as per Balance Sheet at 31-03-20X1	99,000
(ii)	Purchases	1,70,000

(iii)	Wages (including wages for the installation of a machine ₹ 3,000)	50,000
(iv)	Sales	2,42,000
(v)	Sale value of goods drawn by partners	15,000
(vi)	Cost of goods sent to consignee on 16 th August, 20X1, lying unsold with them	16,500
(vii)	Cost of goods distributed as free samples	1,500

While valuing the stock at 31st March, 20X1, ₹ 1,000 were written off in respect of a slow moving item. The cost of which was ₹ 5,000. A portion of these goods were sold at a loss of ₹ 500 on the original cost of ₹ 2,500. The remainder of the stock is now estimated to be worth the original cost. The value of goods salvaged was estimated at ₹ 20,000. The average rate of gross profit was 20% throughout.

Question 4

A fire occurred in the premises of M/s. Kailash & Co. on 30th September 20X1. From the following particulars relating to the period from 1st April 20X1 to 30th September 20X1, you are required to ascertain the amount of claim to be filed with the Insurance Company for the loss of Stock. The company has taken an Insurance policy for ₹ 75,000 which is subject to average clause. The value of goods salvaged was estimated at ₹ 27,000. The average rate of Gross Profit was 20% throughout the period.

	Particulars	Amount in ₹
(i)	Opening Stock	1,20,000
(ii)	Purchase made	2,40,000
(iii)	Wages paid (including wages for the installation of a machine ₹ 5,000)	75,000
(iv)	Sales	3,10,000
(v)	Goods taken by the Proprietor (Sale Value)	25,000
(vi)	Cost of goods sent to Consignee on 20 th September 20X1, lying unsold with them	18,000
(vii)	Free Samples distributed -Cost	2,500

Question 5

On account of a fire on 15th June, 20X2 in the business house of a company, the working remained disturbed upto 15th December 20X2 as a result of which it was not possible to affect any sales. The company had taken out an insurance policy with an average clause against consequential losses for ₹ 1,40,000 and a period of 7 months has been agreed upon as indemnity period. An increase of 25% was marked in the current year's sales as compared to the last year. The company incurred an additional expenditure of ₹ 12,000 to make sales possible and made a saving of ₹ 2,000 in the insured standing charges.

	₹
Actual sales from 15 th June, 20X2 to 15 th Dec, 20X2	70,000
Sales from 15 th June 20X1 to 15 th Dec 20X1	2,40,000
Net profit for last financial year	80,000
Insured standing charges for the last financial year	70,000
Total standing charges for the last financial year	1,20,000
Turnover for the last financial year	6,00,000
Turnover for one year : 16 th June 20X1 to 15 th June 20X2	5,60,000

Question 6

Monalisa & Co. runs plastic goods shop. Following details are available from quarterly sales tax return filed.

Sales	20X1	20X2	20X3	20X4
	₹	₹	₹	₹
From 1 st January to 31 st March	1,80,000	1,70,000	2,05,950	1,62,000
From 1 st April to 30 th June	1,28,000	1,86,000	1,93,000	2,21,000
From 1 st July to 30 th September	1,53,000	2,10,000	2,31,000	1,75,000
From 1 st October to 31 st December	1,59,000	1,47,000	1,90,000	1,48,000
Total	6,20,000	7,13,000	8,19,950	7,06,000

Period	₹
Sales from 16-09-20X3 to 30-09-20X3	34,000
Sales from 16-09-20X4 to 30-09-20X4	Nil
Sales from 16-12-20X3 to 31-12-20X3	60,000

Sales from 16-12-20X4 to 31-12-20X4 20,000

A loss of profit policy was taken for ₹ 1,00,000. Fire occurred on 15th September, 20X4. Indemnity period was for 3 months. Net Profit was ₹ 1,20,000 and standing charges (all insured) amounted to ₹ 43,990 for year ending 31st December, 20X3.

Determine the Insurance Claim.

ANSWERS/ SOLUTIONS

MCQs

1. (a) 2. (c) 3. (c) 4. (a) 5. (c) 6. (b) 7. (a) 8. (c)

Theoretical Questions

1. In order to discourage under-insurance, fire insurance policies often include an average clause. The effect of these clause is that if the insured value of the subject matter concerned is less than the total cost then the average clause will apply, that is, the loss will be limited to that proportion of the loss as the insured value bears to the total cost.

The actual claim amount would therefore be determined by the following formula:

$$\text{Claim} = \frac{\text{Insured value}}{\text{Total cost}} \times \text{Loss suffered}$$

The average clause applies only when the insured value is less than the total value of the insured subject matter.

2. (i) **Indemnity period** is the period beginning with the occurrence of the damage and ending not later than twelve months.
- (ii) **Standard Turnover** is the turnover during that period in the twelve months immediately before the date of damage which corresponds with the Indemnity Period.

Practical Questions

Answer 1

Memorandum Trading Account

For the period 01.04.20X1 to 15.12.20X1

Particulars	₹	Particulars	₹
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To Opening stock	9,40,000	By Sales	20,25,000
To Purchases	13,20,000	By Closing Stock	6,40,000
To Gross Profit @20%	4,05,000	(Bal. figure)	
	26,65,000		26,65,000

Statement of Claim

	₹
Estimated value of Stock as at date of fire	6,40,000
Less: Value of Salvaged Stock	<u>1,40,000</u>
Estimated Value of Stock lost by fire	<u>5,00,000</u>

As the value of stock is more than insured value, amount of claim would be subject to average clause.

$$\text{Amount of Claim} = \frac{\text{Amount of Policy}}{\text{Value of Stock}} \times \text{Actual Loss of Stock}$$

$$\text{Amount of Claim} = \frac{4,00,000}{6,40,000} \times 5,00,000 = ₹ 3,12,500$$

Answer 2

Memorandum Trading Account for the period 1st April, 20X2 to 29th August 20X2

	₹		₹
To Opening Stock	7,90,100	By Sales	45,36,000
To Purchases	33,10,700	By Closing stock	8,82,600
		(Bal. fig.)	
Less: Advertisement	(41,000)		
Drawings	(2,000)		
	32,67,700		
To Gross Profit [30% of Sales - Refer Working Note]	13,60,800		
	54,18,600		54,18,600

Statement of Insurance Claim

	₹
Value of stock destroyed by fire	8,82,600
Less: Salvaged Stock	(1,08,000)
Add: Fire Fighting Expenses	<u>4,700</u>
Insurance Claim	<u>7,79,300</u>

Note: Since policy amount is more than claim amount, average clause will not apply. Therefore, claim amount of ₹ 7,79,300 will be admitted by the Insurance Company.

Working Note:

Trading Account for the year ended 31st March, 20X2

	₹		₹
To Opening Stock	7,10,500	By Sales	80,00,000
To Purchases	56,79,600	By Closing stock	7,90,100
To Gross Profit (b.f.)	24,00,000		
	<u>87,90,100</u>		<u>87,90,100</u>

Rate of Gross Profit in 20X1-X2

$$\frac{\text{Gross Profit}}{\text{Sales}} \times 100 = \frac{24,00,000}{80,00,000} \times 100 = 30\%$$

Answer 3

Memorandum Trading Account for the period 1st April, 20X1 to 31st August, 20X1

	Normal Items	Abnormal Items	Total		Normal Items	Abnormal Items	Total
	₹	₹	₹		₹	₹	₹
To Opening stock	95,000	5,000	1,00,000	By Sales	2,40,000	2,000	2,42,000
To Purchases (Refer W.N.)	1,56,500	-	1,56,500	By Goods sent to consignee	16,500	-	16,500**
To Wages (50,000 – 3,000)	47,000	-	47,000	By Loss	-	500	500
To Gross profit @ 20%	48,000	-	48,000	By Closing stock	90,000	2,500	92,500

...			(Bal.fig.)			
	3,46,500	5,000	3,51,500		3,46,500	5,000
						3,51,500

* 99,000 + 1,000

** For financial statement purposes, this would form part of closing stock (since there is no sale). However, this has been shown separately for computation of claim for loss of stock since the goods were physically not with the concern and, hence, there was no loss of such stock.

Statement of Claim for Loss of Stock

	₹
Book value of stock as on 31.08.20X1	92,500
Less: Stock salvaged	(20,000)
Loss of stock	<u>72,500</u>

Amount of claim to be lodged with insurance company

$$= \text{Loss of stock} \times \frac{\text{Policy value}}{\text{Value of stock on the date of fire}}$$

$$= ₹ 72,500 \times \frac{60,000}{92,500} = ₹ 47,027$$

Working Note:

Calculation of Adjusted Purchases

	₹
Purchases	1,70,000
Less: Drawings [15,000 – (20% x 15,000)]	(12,000)
Free samples	<u>(1,500)</u>
Adjusted purchases	<u>1,56,500</u>

Answer 4

Memorandum Trading Account for the period 1st April, 20X1 to 30th Sept. 20X1

	₹		₹
To Opening Stock	1,20,000	By Sales	3,10,000
To Purchases	2,40,000	By Consignment stock	18,000*
Less: Advertisement	(2,500)	By Closing Stock (Bal. fig.)	1,41,500

Cost of goods taken by proprietor	(20,000)	2,17,500	
To Wages (75,000 – 5,000)		70,000	
To Gross Profit [20% of Sales]		62,000	
		4,69,500	4,69,500

* For financial statement purposes, this would form part of closing stock (since there is no sale). However, this has been shown separately for computation of claim for loss of stock since the goods were physically not with the concern and, hence, there was no loss of such stock.

Statement of Insurance Claim

	₹
Value of stock destroyed by fire	1,41,500
Less: Salvaged Stock	(27,000)
Insurance Claim	1,14,500

Note: Since policy amount is less than claim amount, average clause will apply. Therefore, claim amount will be computed by applying the formula

$$\text{Claim} = \frac{\text{Insured value}}{\text{Total cost}} \times \text{Loss suffered}$$

$$\text{Claim amount} = ₹ 60,689 (1,14,500 \times 75,000 / 1,41,500)$$

Answer 5

(1) Calculation of short sales:

	₹
Sales for the period 15.6.20X1 to 15.12.20X1	2,40,000
Add: 25% increase in sales	<u>60,000</u>
Estimated sales in current year	3,00,000
Less: Actual sales from 15.6.20X2 to 15.12.20X2	<u>(70,000)</u>
Short sales	<u>2,30,000</u>

(2) Calculation of gross profit:

$$\begin{aligned} \text{Gross profit} &= \frac{\text{Net profit} + \text{Insured standing charges}}{\text{Turnover}} \times 100 \\ &= \frac{\text{₹ } 80,000 + \text{₹ } 70,000}{\text{₹ } 6,00,000} \times 100 \\ &= \frac{\text{₹ } 1,50,000}{\text{₹ } 6,00,000} \times 100 \\ &= 25\% \end{aligned}$$

(3) Calculation of loss of profit:

$$\text{₹ } 2,30,000 \times 25\% = \text{₹ } 57,500$$

(4) Calculation of claim for increased cost of working:

Least of the following:

(i) Actual expense = ₹ 12,000

(ii) Expenditure $\times \frac{\text{Gross profit on adjusted turnover}}{\text{Gross profit as above} + \text{Uninsured standing charges}}$

$$\text{₹ } 12,000 \times \frac{(25/100) \times \text{₹ } 7,00,000}{[(25/100) \times \text{₹ } 7,00,000] + \text{₹ } 50,000} = \text{₹ } 9,333 \text{ approx.}$$

Where,

Adjusted turnover	₹
Turnover from 16.06.20X1 to 15.06.20X2	5,60,000
Add: 25% increase	<u>1,40,000</u>
	<u>7,00,000</u>

(iii) Gross profit on sales generated due to additional expenditure = 25% \times ₹ 70,000 = ₹ 17,500.

₹ 9,333 being the least, shall be the increased cost of working.

(5) Calculation of total loss of profit

	₹
Loss of profit	57,500
Add: Increased cost of working	9,333

...	66,833
Less: Saving in insured standing charges	(2,000)
	64,833

(6) Calculation of insurable amount:

Adjusted turnover x G.P. rate

$$= ₹ 7,00,000 \times 25\% = ₹ 1,75,000$$

(7) Total claim for consequential loss of profit:

$$= \frac{\text{Insured amount}}{\text{Insurable amount}} \times \text{Total loss of profit}$$

$$= \frac{₹ 1,40,000}{₹ 1,75,000} \times ₹ 64,833 = ₹ 51,866.40$$

Answer 6**(1) Gross profit ratio**

Net profit in year 20X3

Add: Insured standing charges

Gross profit

$$\text{Ratio of gross profit} = \frac{1,63,990}{8,19,950} = 20\%$$

(2) Calculation of Short sales

Indemnity period: 16.9.20X4 to 15.12.X4

Standard sales to be calculated on basis of corresponding period of year 20X3

	₹
Sales for period 16.9.20X3 to 30.9.X3	34,000
Sales for period 1.10.20X3 to 15.12.20X3 (Note 1)	<u>1,30,000</u>
Sales for period 16.9.20X3 to 15.12.20X3	1,64,000
Add: upward trend in sales (15%) (Note 2)	<u>24,600</u>
Standard Sales (adjusted)	<u>1,88,600</u>

Actual sales of disorganized period

Calculation of sales from 16.9.X4 to 15.12.X4

... Sales for period 16.9.X4 to 30.9.X4	Nil
Sales for 1.10.X4 to 15.12.X4 (₹ 1,48,000 – ₹ 20,000)	<u>1,28,000</u>
Actual Sales	<u>1,28,000</u>
Short Sales (₹ 1,88,600 - ₹ 1,28,000)	60,600

(3) **Loss of gross profit**

Short sales x gross profit ratio = 60,600 x 20% 12,120

(4) **Application of average clause**

$$\begin{aligned} \text{Net claim} &= \text{Gross claim} \times \frac{\text{policy value}}{\text{gross profit on annual turnover}} \\ &= 12,120 \times \frac{1,00,000}{1,63,120 \text{ (W.N.3)}} \end{aligned}$$

Amount of claim = ₹ 7,430

Working Notes:1. **Sales for period 1.10.X3 to 15.12.X3**

Sales for 1.10.X3 to 31.12.X3 (given)	₹ 1,90,000
Sales for 16.12.X3 to 31.12.X3 (given)	60,000
Sales for period 1.10.X3 to 15.12.X3	<u>1,30,000</u>

2. **Calculation of upward trend in sales**

Total sales in year 20X1 = ₹ 6,20,000

Increase in sales in year 20X2 as compared to 20X1 = ₹ 93,000

$$\% \text{ increase} = \frac{93,000 (7,13,000 - 6,20,000)}{6,20,000} = 15\%$$

Increase in sales in year 20X3 as compared to year 20X2

$$\% \text{ increase} = \frac{1,06,950 (8,19,950 - 7,13,000)}{7,13,000} = 15\%$$

Thus annual percentage increase trend is of 15%.

3. **Gross profit on annual turnover**

Sales from 16.9.X3 to 30.9.X3 (adjusted) (34,000 x 1.15)	₹ 39,100
1.10.X3 to 31.12.X3 (adjusted) (1,90,000 x 1.15)	<u>2,18,500</u>

1.1.X4 to 31.3.X4	1,62,000
1.4.X4 to 30.6.X4	2,21,000
1.7.20X4 to 15.9.20X4 (1,75,000 – Nil)	<u>1,75,000</u>
Sales for 12 months just before date of fire	<u>8,15,600</u>
Gross profit on adjusted annual sales @ 20%	1,63,120

